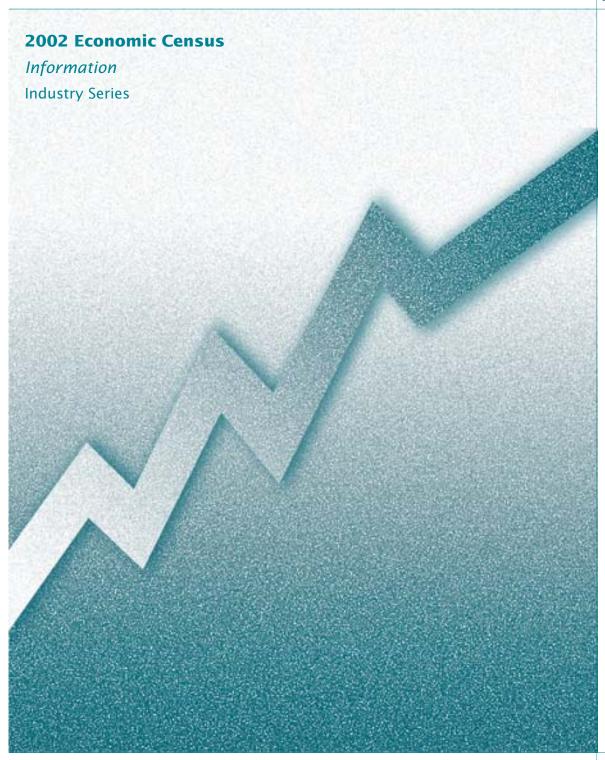
# Telecommunications: 2002

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## **2002 Economic Census**

Information
Industry Series





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-- Not applicable for this report.

# Introduction to the Economic Census

#### PURPOSES AND USES OF THE ECONOMIC CENSUS

The economic census is the major source of facts about the structure and functioning of the nation's economy. It provides essential information for government, business, industry, and the general public. Title 13 of the United States Code (Sections 131, 191, and 224) directs the Census Bureau to take the economic census every 5 years, covering years ending in "2" and "7."

The economic census furnishes an important part of the framework for such composite measures as the gross domestic product estimates, input/output measures, production and price indexes, and other statistical series that measure short-term changes in economic conditions. Specific uses of economic census data include the following:

- Policymaking agencies of the federal government use the data to monitor economic activity and to assess the effectiveness of policies.
- State and local governments use the data to assess business activities and tax bases within their jurisdictions and to develop programs to attract business.
- Trade associations study trends in their own and competing industries, which allows them to keep their members informed of market changes.
- Individual businesses use the data to locate potential markets and to analyze their own production and sales performance relative to industry or area averages.

#### INDUSTRY CLASSIFICATIONS

Data from the 2002 Economic Census are published primarily according to the 2002 North American Industry Classification System (NAICS). NAICS was first adopted in the United States, Canada, and Mexico in 1997. The 2002 Economic Census covers the following NAICS sectors:

21	Mining
22	Utilities
23	Construction
31-33	Manufacturing
42	Wholesale Trade
44-45	Retail Trade
48-49	Transportation and Warehousing
51	Information
52	Finance and Insurance
53	Real Estate and Rental and Leasing
54	Professional, Scientific, and Technical Services
55	Management of Companies and Enterprises
56	Administrative and Support and Waste Management and Remediation Services
61	Educational Services
62	Health Care and Social Assistance
71	Arts, Entertainment, and Recreation
72	Accommodation and Food Services
81	Other Services (except Public Administration)

(Not listed above are the Agriculture, Forestry, Fishing, and Hunting sector (NAICS 11), partially covered by the census of agriculture conducted by the U.S. Department of Agriculture, and the Public Administration sector (NAICS 92), largely covered by the census of governments conducted by the Census Bureau.)

The 20 NAICS sectors are subdivided into 100 subsectors (three-digit codes), 317 industry groups (four-digit codes), and, as implemented in the United States, 1,179 industries (six-digit codes).

#### RELATIONSHIP TO HISTORICAL INDUSTRY CLASSIFICATIONS

Prior to the 1997 Economic Census, data were published according to the Standard Industrial Classification (SIC) system. While many of the individual NAICS industries correspond directly to industries as defined under the SIC system, most of the higher level groupings do not. Particular care should be taken in comparing data for retail trade, wholesale trade, and manufacturing, which are sector titles used in both NAICS and SIC, but cover somewhat different groups of industries. The 1997 Economic Census *Bridge Between NAICS and SIC* demonstrates the relationships between NAICS and SIC industries. Where changes are significant, it may not be possible to construct time series that include data for points both before and after 1997.

Most industry classifications remained unchanged between 1997 and 2002, but NAICS 2002 includes substantial revisions within the construction and wholesale trade sectors, and a number of revisions for the retail trade and information sectors. These changes are noted in industry definitions and will be demonstrated in the *Bridge Between NAICS 2002 and NAICS 1997*.

For 2002, data for enterprise support establishments (those functioning primarily to support the activities of their company's operating establishments, such as a warehouse or a research and development laboratory) are included in the industry that reflects their activities (such as warehousing). For 1997, such establishments were termed auxiliaries and were excluded from industry totals.

#### **BASIS OF REPORTING**

The economic census is conducted on an establishment basis. A company operating at more than one location is required to file a separate report for each store, factory, shop, or other location. Each establishment is assigned a separate industry classification based on its primary activity and not that of its parent company. (For selected industries, only payroll, employment, and classification are collected for individual establishments, while other data are collected on a consolidated basis.)

#### **GEOGRAPHIC AREA CODING**

Accurate and complete information on the physical location of each establishment is required to tabulate the census data for states, metropolitan and micropolitan statistical areas, counties, and corporate municipalities (places) including cities, towns, townships, villages, and boroughs. Respondents were required to report their physical location (street address, municipality, county, and state) if it differed from their mailing address. For establishments not surveyed by mail (and those single-establishment companies that did not provide acceptable information on physical location), location information from administrative sources is used as a basis for coding.

#### **AVAILABILITY OF ADDITIONAL DATA**

All results of the 2002 Economic Census are available on the Census Bureau Internet site (www.census.gov) and on digital versatile discs (DVD-ROMs) for sale by the Census Bureau. The American FactFinder system at the Internet site allows selective retrieval and downloading of the data. For more information, including a description of reports being issued, see the Internet site, write to the U.S. Census Bureau, Washington, DC 20233-6100, or call Customer Services at 301-763-4100.

#### HISTORICAL INFORMATION

The economic census has been taken as an integrated program at 5-year intervals since 1967 and before that for 1954, 1958, and 1963. Prior to that time, individual components of the economic census were taken separately at varying intervals.

The economic census traces its beginnings to the 1810 Decennial Census, when questions on manufacturing were included with those for population. Coverage of economic activities was expanded for the 1840 Decennial Census and subsequent censuses to include mining and some commercial activities. The 1905 Manufactures Census was the first time a census was taken apart

from the regular decennial population census. Censuses covering retail and wholesale trade and construction industries were added in 1930, as were some service trades in 1933. Censuses of construction, manufacturing, and the other business censuses were suspended during World War II.

The 1954 Economic Census was the first census to be fully integrated, providing comparable census data across economic sectors and using consistent time periods, concepts, definitions, classifications, and reporting units. It was the first census to be taken by mail, using lists of firms provided by the administrative records of other federal agencies. Since 1963, administrative records also have been used to provide basic statistics for very small firms, reducing or eliminating the need to send them census report forms.

The range of industries covered in the economic census expanded between 1967 and 2002. The census of construction industries began on a regular basis in 1967, and the scope of service industries, introduced in 1933, was broadened in 1967, 1977, and 1987. While a few transportation industries were covered as early as 1963, it was not until 1992 that the census broadened to include all of transportation, communications, and utilities. Also new for 1992 was coverage of financial, insurance, and real estate industries. With these additions, the economic census and the separate census of governments and census of agriculture collectively covered roughly 98 percent of all economic activity. New for 2002 is coverage of four industries classified in the agriculture, forestry, and fishing sector under the SIC system: landscape architectural services, landscaping services, veterinary services, and pet care services.

Printed statistical reports from the 1992 and earlier censuses provide historical figures for the study of long-term time series and are available in some large libraries. Reports for 1997 were published primarily on the Internet and copies of 1992 reports are also available there. CD-ROMs issued from the 1987, 1992, and 1997 Economic Censuses contain databases that include all or nearly all data published in print, plus additional statistics, such as ZIP Code statistics, published only on CD-ROM.

#### **SOURCES FOR MORE INFORMATION**

More information about the scope, coverage, classification system, data items, and publications for the 2002 Economic Census and related surveys is published in the *Guide to the 2002 Economic Census* at www.census.gov/econ/census02/guide. More information on the methodology, procedures, and history of the census will be published in the *History of the 2002 Economic Census* at www.census.gov/econ/www/history.html.

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# Information

#### **SCOPE**

The Information sector (sector 51) comprises establishments engaged in the following processes: (a) producing and distributing information and cultural products, (b) providing the means to transmit or distribute these products as well as data or communications, and (c) processing data.

The main components of this sector are the publishing industries, including software publishing, and both traditional publishing and publishing exclusively over the Internet; the telecommunications industries; the industries known as Internet service providers and Web search portals, data processing industries, and the information services industries.

The expressions "information age" and "global information economy" are used with considerable frequency today. The general idea of an "information economy" includes both the notion of industries primarily producing, processing, and distributing information, as well as the idea that every industry is using available information and information technology to reorganize and make themselves more productive.

For the purpose of developing NAICS, it is the transformation of information into a commodity that is produced and distributed by a number of growing industries that is at issue. The Information sector groups three types of establishments: (1) those engaged in producing and distributing information and cultural products; (2) those that provide the means to transmit or distribute these products as well as data or communications; and (3) those that process data. Cultural products are those that directly express attitudes, opinions, ideas, values, and artistic creativity; provide entertainment; or offer information and analysis concerning the past and present. Included in this definition are popular, mass-produced products, as well as cultural products that normally have a more limited audience, such as poetry books, literary magazines, or classical records.

The unique characteristics of information and cultural products, and of the processes involved in their production and distribution, distinguish the Information sector from the goods-producing and service-producing sectors. Some of these characteristics are:

- 1. Unlike traditional goods, an "information or cultural product," such as a newspaper online or television program, does not necessarily have tangible qualities, nor is it necessarily associated with a particular form. A movie can be shown at a movie theater, on a television broadcast, through video-on-demand or rented at a local video store. A sound recording can be aired on radio, embedded in multimedia products, or sold at a record store.
- 2. Unlike traditional services, the delivery of these products does not require direct contact between the supplier and the consumer.
- 3. The value of these products to the consumer lies in their informational, educational, cultural, or entertainment content, not in the format in which they are distributed. Most of these products are protected from unlawful reproduction by copyright laws.
- 4. The intangible property aspect of information and cultural products makes the processes involved in their production and distribution very different from goods and services. Only those possessing the rights to these works are authorized to reproduce, alter, improve, and distribute them. Acquiring and using these rights often involves significant costs. In addition, technology is revolutionizing the distribution of these products. It is possible to distribute them in a physical form, via broadcast, or online.
- 5. Distributors of information and cultural products can easily add value to the products they distribute. For instance, broadcasters add advertising not contained in the original product.

This capacity means that unlike traditional distributors, they derive revenue not from sale of the distributed product to the final consumer, but from those who pay for the privilege of adding information to the original product. Similarly, a directory and mailing list publisher can acquire the rights to thousands of previously published newspaper and periodical articles and add new value by providing search and software and organizing the information in a way that facilitates research and retrieval. These products often command a much higher price than the original information.

The distribution modes for information commodities may either eliminate the necessity for traditional manufacture, or reverse the conventional order of manufacture-distribute: A newspaper distributed online, for example, can be printed locally or by the final consumer. Similarly, it is anticipated that packaged software, which today is mainly bought through the traditional retail channels, will soon be available mainly online. The NAICS Information sector is designed to make such economic changes transparent as they occur, or to facilitate designing surveys that will monitor the new phenomena and provide data to analyze the changes.

Many of the industries in the NAICS Information sector are engaged in producing products protected by copyright law, or in distributing them (other than distribution by traditional wholesale and retail methods). Examples are traditional publishing industries, software and directory and mailing list publishing industries, and film and sound industries. Broadcasting and telecommunications industries and information providers and processors are also included in the Information sector, because their technologies are so closely linked to other industries in the Information sector.

Many of the "kinds of business" included in this sector are not thought of as commercial businesses and the terms (such as "business," "establishment," and "firm") used to describe them may not be descriptive of such services. However, these terms are applied to all "kinds of business" in order to maintain conformity in the measures of the production and delivery of goods and services and in the presentation of data.

**Exclusions.** The tabulations for this sector do not include central administrative offices, warehouses, or other establishments that serve information establishments within the same organization. Data for such establishments are classified according to the nature of the service they provide. For example, separate headquarters establishments are reported in NAICS sector 55, Management of Companies and Enterprises.

The reports described below exclude establishments of firms with no paid employees. These "nonemployers," typically self-employed individuals or partnerships operating businesses that they have not chosen to incorporate, are reported separately in *Nonemployer Statistics*. The contribution of nonemployers, relatively large for this sector, may be examined at www.census.gov/nonemployerimpact.

**Definitions.** Industry categories are defined in Appendix B, NAICS Codes, Titles, and Descriptions. Other terms are defined in Appendix A, Explanation of Terms.

#### REPORTS

The following reports provide statistics on this sector.

**Industry Series.** There are 13 reports, each covering a group of related industries. The reports present, by kind of business for the United States, general statistics for establishments of firms with payroll on number of establishments, receipts, payroll, and employment; comparative statistics for 2002 and 1997; product lines; and concentration of business activity in the largest firms. The data in industry reports are preliminary and subject to change in the following reports.

**Geographic Area Series.** There is a separate report for each state, the District of Columbia, and the United States. Each state report presents, for establishments of firms with payroll, general statistics on number of establishments, receipts, expenses of tax-exempt establishments, payroll, and employment by kind of business for the state, metropolitan and micropolitan statistical areas, counties, and places with 2,500 inhabitants or more. Greater kind-of-business detail is shown for larger areas. The United States report presents data for the United States as a whole for detailed kind-of-business classifications.

#### **Subject Series:**

- **Product Lines.** This report presents product lines data for establishments of firms with payroll by kind of business. Data are presented for the United States and states.
- Establishment and Firm Size (Including Legal Form of Organization). This report presents receipts/revenue, payroll, and employment data for the United States by receipts/revenue size, by employment size, and by legal form of organization for establishments of firms with payroll; and by receipts/revenue size (including concentration by largest firms), by employment size, and by number of establishments operated (single units and multiunits) for firms with payroll.
- **Miscellaneous Subjects.** This report presents data for a variety of industry-specific topics for establishments of firms with payroll. Presentation of data varies by kind of business.

**Other reports.** Data for this sector are also included in reports with multisector coverage, including *Nonemployer Statistics, Comparative Statistics, Bridge Between 2002 NAICS and 1997 NAICS, Business Expenses*, and the Survey of Business Owners reports.

#### **GEOGRAPHIC AREAS COVERED**

The level of geographic detail varies by report. Maps are available at www.census.gov/econ2002maps. Notes specific to areas in the state are included in Appendix D, Geographic Notes. Data may be presented for –

- 1. The United States as a whole.
- 2. States and the District of Columbia.
- 3. Metropolitan and micropolitan statistical areas. A core based statistical area (CBSA) contains a core area with a substantial population nucleus, together with adjacent communities having a high degree of social and economic integration with that core. CBSAs are differentiated into metropolitan and micropolitan statistical areas based on size criteria. Both metropolitan and micropolitan statistical areas are defined in terms of entire counties, and are listed in Appendix E, Metropolitan and Micropolitan Statistical Areas.
  - a. Metropolitan Statistical Areas (metro areas). Metro areas have at least one urbanized area of 50,000 or more population, plus adjacent territory that has a high degree of social and economic integration with the core as measured by commuting ties.
  - b. Micropolitan Statistical Areas (micro areas). Micro areas have at least one urban cluster of at least 10,000, but less than 50,000 population, plus adjacent territory that has a high degree of social and economic integration with the core as measured by commuting ties.
  - c. Metropolitan Divisions (metro divisions). If specified criteria are met, a metro area containing a single core with a population of 2.5 million or more may be subdivided to form smaller groupings of counties referred to as Metropolitan Divisions.
  - d. Combined Statistical Areas (combined areas). If specified criteria are met, adjacent metro and micro areas, in various combinations, may become the components of a new set of areas called Combined Statistical Areas. The areas that combine retain their own designations as metro or micro areas within the larger combined area.
- 4. Counties and county equivalents defined as of January 1, 2002. Counties are the primary divisions of states, except in Louisiana where they are called parishes and in Alaska where they are called boroughs, census areas, and city and boroughs. Maryland, Missouri, Nevada, and Virginia have one place or more that is independent of any county organization and constitutes primary divisions of their states. These places are treated as counties and as places.
- 5. Economic places.

- a. Municipalities of 2,500 inhabitants or more defined as of January 1, 2002. These are areas of significant population incorporated as cities, boroughs, villages, or towns according to the 2000 Census of Population. For the economic census, boroughs, census areas, and city and boroughs in Alaska and boroughs in New York are not included in this category.
- b. Consolidated cities defined as of January 1, 2002. Consolidated cities are consolidated governments that consist of separately incorporated municipalities.
- c. Townships in Michigan, New Jersey, and Pennsylvania, and towns in New York, Wisconsin, and the six New England states with 10,000 inhabitants or more (according to the 2000 Census of Population).
- d. Balance of county. Areas outside the entities listed above, including incorporated municipalities with populations of fewer than 2,500, towns and townships not qualifying as noted above, and the remainders of counties outside places are categorized as "Balance of county."

#### **DOLLAR VALUES**

All dollar values presented are expressed in current dollars; i.e., 2002 data are expressed in 2002 dollars, and 1997 data, in 1997 dollars. Consequently, when making comparisons with prior years, users of the data should consider the changes in prices that have occurred.

All dollar values are shown in thousands of dollars.

#### **COMPARABILITY OF THE 1997 AND 2002 ECONOMIC CENSUSES**

Both the 2002 Economic Census and the 1997 Economic Census present data based on the North American Industry Classification System (NAICS).

The 1997 Economic Census was the first census to present data based on NAICS, the successor to the Standard Industrial Classification (SIC) system. NAICS was revised for 2002 and a number of revisions affect the Information Sector. New industries were created for Internet publishing and broadcasting and Web search portals. Revisions to the hierarchical structure were made and revised NAICS codes were assigned to selected industries. Most tables in the 2002 Economic Census reports present data based on 2002 NAICS. A comparative table in the Industry Series reports, and the multisector Comparative Statistics report, present data for both 2002 and 1997 based on 1997 NAICS.

These tables for 2002 include information establishments that primarily serve other establishments of the same enterprise. These "enterprise support" establishments were not included in data for the information sector in 1997, but were instead included in the "Other auxiliary establishments" kind-of-business category in the "Auxiliaries, Excluding Corporate, Subsidiary, and Regional Managing Offices" reports.

#### **RELIABILITY OF DATA**

All data compiled for this sector are subject to nonsampling errors. Nonsampling errors can be attributed to many sources: inability to identify all cases in the actual universe; definition and classification difficulties; differences in the interpretation of questions; errors in recording or coding the data obtained; and other errors of collection, response, coverage, processing, and estimation for missing or misreported data. Data presented in the Miscellaneous Subjects and Product Lines reports for this sector are subject to sampling errors, as well as nonsampling errors.

The accuracy of these tabulated data is determined by the joint effects of the various nonsampling errors or by the joint effects of sampling and nonsampling errors. No direct measurement of these effects has been obtained except for estimation for missing or misreported data, as by the percentages shown in the tables. Precautionary steps were taken in all phases of the collection, processing, and tabulation of the data in an effort to minimize the effects of nonsampling errors. More information on the reliability of the data is included in Appendix C, Methodology.

#### **DISCLOSURE**

In accordance with federal law governing census reports (Title 13 of the United States Code), no data are published that would disclose the operations of an individual establishment or business. However, the number of establishments in a kind-of-business classification is not considered a disclosure; therefore, this information may be released even though other information is withheld. Techniques employed to limit disclosure are discussed at www.census.gov/epcd/ec02/disclosure.htm.

#### AVAILABILITY OF MORE FREQUENT ECONOMIC DATA

The Census Bureau conducts the Service Annual Survey (SAS) each year. This survey, while providing more frequent observations, yields less kind-of-business and geographic detail than the economic census. In addition, the County Business Patterns program offers annual statistics on the number of establishments, employment, and payroll classified by industry within each county, and Statistics of U.S. Businesses program provides annual statistics classified by the employment size of the enterprise, further classified by industry for the United States, and by broader categories for states and metropolitan areas.

#### **CONTACTS FOR DATA USERS**

Questions about these data may be directed to the U.S. Census Bureau, Service Sector Statistics Division, Service Census Branch, 1-800-541-8345 or scb@census.gov.

#### ABBREVIATIONS AND SYMBOLS

The following abbreviations and symbols are used with these data:

- D Withheld to avoid disclosing data of individual companies; data are included in higher level totals
- N Not available or not comparable
- Q Receipts not collected at this level of detail for multiestablishment firms
- S Withheld because estimates did not meet publication standards
- X Not applicable
- Z Less than half the unit shown
- a 0 to 19 employees
- b 20 to 99 employees
- c 100 to 249 employees
- e 250 to 499 employees
- f 500 to 999 employees
- g 1,000 to 2,499 employees
- h 2,500 to 4,999 employees
- i 5,000 to 9,999 employees
- j 10,000 to 24,999 employees
- k 25,000 to 49,999 employees
- 1 50,000 to 99,999 employees
- m 100,000 employees or more
- r Revised
- Represents zero (page image/print only)
- (CC) Consolidated city
- (IC) Independent city

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## Table 1. Summary Statistics for the United States: 2002

[These data are preliminary and are subject to change; they will be superseded by data released in later reports. Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table. Enterprise support establishments are included. Because of this, comparability to 1997 Economic Census data may be limited. See introductory text for an explanation of the treatment of enterprise support establishments in the 2002 Economic Census compared to the 1997 Economic Census]

						Paid	Percent of	receipts-
2002 NAICS code	Kind of business	Estab- lishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	employees for pay period including March 12 (number)	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
517	Telecommunications	49 055	411 807 701	71 486 038	19 212 264	1 427 997	1.4	4.3
5171	Wired telecommunications carriers Wired telecommunications carriers Wired telecommunications carriers	27 891	238 262 752	46 949 234	12 772 082	835 372	1.1	2.6
51711		27 891	238 262 752	46 949 234	12 772 082	835 372	1.1	2.6
517110		27 891	238 262 752	46 949 234	12 772 082	835 372	1.1	2.6
5172	Wireless telecommunications carriers (except satellite) Wireless telecommunications carriers (except satellite) Paging. Cellular and other wireless telecommunications	11 175	100 106 033	13 348 034	3 585 203	286 128	1.4	3.3
51721		11 175	100 106 033	13 348 034	3 585 203	286 128	1.4	3.3
517211		1 664	2 961 493	786 648	203 686	23 625	13.3	18.7
517212		9 511	97 144 540	12 561 386	3 381 517	262 503	1.1	2.8
5173	Telecommunications resellers Telecommunications resellers Telecommunications resellers	2 526	9 390 740	1 375 305	373 642	34 003	9.6	19.3
51731		2 526	9 390 740	1 375 305	373 642	34 003	9.6	19.3
517310		2 526	9 390 740	1 375 305	373 642	34 003	9.6	19.3
5174	Satellite telecommunications Satellite telecommunications Satellite telecommunications.	634	5 728 681	864 619	234 852	13 849	3.2	33.8
51741		634	5 728 681	864 619	234 852	13 849	3.2	33.8
517410		634	5 728 681	864 619	234 852	13 849	3.2	33.8
5175	Cable and other program distribution Cable and other program distribution Cable and other program distribution	6 118	56 709 967	8 328 039	2 082 968	247 112	.6	6.9
51751		6 118	56 709 967	8 328 039	2 082 968	247 112	.6	6.9
517510		6 118	56 709 967	8 328 039	2 082 968	247 112	.6	6.9
5179	Other telecommunications Other telecommunications Other telecommunications	711	1 609 528	620 807	163 517	11 533	11.5	40.0
51791		711	1 609 528	620 807	163 517	11 533	11.5	40.0
517910		711	1 609 528	620 807	163 517	11 533	11.5	40.0

<sup>&</sup>lt;sup>1</sup>Includes receipts information obtained from administrative records of other federal agencies. <sup>2</sup>Includes receipts information that was imputed based on historic data, administrative data, industry averages, or other statistical methods.

Note: The data in this table are based on the 2002 Economic Census. To maintain confidentiality, the Census Bureau suppresses data to protect the identity of any business or individual. The census results in this table contain nonsampling error. Data users who create their own estimates using data from this table should cite the Census Bureau as the source of the original data only. See also explanation of terms and geographic definitions. For the full technical documentation, see Appendix C.

# Table 2. Comparative Statistics for the United States (1997 NAICS Basis): 2002 and 1997

[These data are preliminary and are subject to change; they will be superseded by data released in later reports. Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. Data based on the 2002 and 1997 Economic Censuses. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table. Enterprise support establishments are included. Because of this, comparability to 1997 Economic Census data may be limited. See introductory text for an explanation of the treatment of enterprise support establishments in the 2002 Economic Census compared to the 1997 Economic Census]

1997 NAICS code	Kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)
51322	Cable and other program distribution	6 118 4 185	56 709 967 34 999 969	8 328 039 4 792 975	247 112 147 863
513220	Cable and other program distribution	6 118 4 185	56 709 967 34 999 969	8 328 039 4 792 975	247 112 147 863
5133	Telecommunications	42 937	355 097 734	63 157 999	1 180 885
51331	Wired telecommunications carriers	30 012 27 891	260 500 898 238 262 752	47 459 520 46 949 234	1 010 389 835 372
513310	Wired telecommunications carriers	20 815 27 891	208 790 552 238 262 752	39 564 540 46 949 234	815 427 835 372
	1997	20 815	208 790 552	39 564 540	815 427
51332	Wireless telecommunications carriers (except satellite)	11 175	100 106 033	13 348 034	286 128
513321	1997 Paging2002.	6 386 1 664	37 888 862 2 961 493	5 839 301 786 648	146 302 23 625
513322	1997 Cellular and other wireless telecommunications	3 427 9 511 2 959	16 970 204 97 144 540 20 918 658	2 583 708 12 561 386 3 255 593	70 445 262 503 75 857
51333	Telecommunications resellers	2 526	9 390 740	1 375 305	34 003
513330	Telecommunications resellers	1 656 2 526	7 592 298 9 390 740	1 185 078 1 375 305	30 028 34 003
	1997	1 656	7 592 298	1 185 078	30 028
51334	Satellite telecommunications	634	5 728 681	864 619	13 849
513340	Satellite telecommunications	521 634	5 096 182 5 728 681	599 282 864 619	11 931 13 849
	1997	521	5 096 182	599 282	11 931
51339	Other telecommunications	711	1 609 528	620 807	11 533
513390	Other telecommunications	634 711	1 133 004 1 609 528	271 319 620 807	6 701 11 533
	1997	634	1 133 004	271 319	6 701

Note: The data in this table are based on the 2002 and 1997 Economic Censuses. To maintain confidentiality, the Census Bureau suppresses data to protect the identity of any business or individual. The census results in this table contain nonsampling error. Data users who create their own estimates using data from this table should cite the Census Bureau as the source of the original data only. See also explanation of terms and geographic definitions. For the full technical documentation, see Appendix C.

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				s with the product line	Prod	uct line receipts		
2002 NAICS	2002 Product	Kind of business and product line				As percent of of-		
code	line code		Number	Total receipts (\$1,000)	Amount <sup>1</sup> (\$1,000)	Estab- lishments with the product line	All estab- lishments <sup>1</sup>	Response coverage <sup>2</sup> (percent)
517		Telecommunications	49 055	Х	411 807 701	х	100.0	85.0
	31730 32340 32380 32390 32400 32410 32420	Mailing lists, rental or sale Television: Program rights Multichannel programming distribution services (analog and digital) Air time - Program distribution networks: Advertising Cable and other program distribution: Related services Production and postproduction services - Television Carrier services, including network access services to other	N N N N N N N N N N N N N N N N N N N	N N N N N	6 372 4 537 43 894 309 3 242 109 3 140 598 1 134	N N N N N	Z Z 10.7 .8 .8 Z	X X X X X
	32430 32440 32450 32460	telecommunication carriers Basic fixed local telephony - Residential Basic fixed local telephony - Business Basic fixed local telephony - Public Calling features, including call waiting, caller ID, voice mail - Fixed	N N N N	N N N	63 345 240 40 248 238 29 619 616 8 824 500	N N N N	15.4 9.8 7.2 2.1	X X X
	32470 32480 32490 32500 32510 32520 32530 32540	telephony. Basic fixed long distance telephony - Outbound - Residential Basic fixed long distance telephony - Outbound - Business. Basic fixed long distance telephony - Outbound - Public Basic fixed long distance telephony - Inbound Basic fixed all distance telephony - Inbound Basic fixed all distance telephony Private network services Data transmission services Mobile local access and use <sup>3</sup>	7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7	N N N N N N N N N N N N N N N N N N N	12 981 410 25 625 978 19 376 067 1 474 928 7 391 820 1 381 144 8 105 906 7 143 866 63 388 294	Z Z Z Z Z Z Z Z Z Z Z Z Z Z Z Z Z Z Z	3.2 6.2 4.7 .4 1.8 .3 2.0 1.7 15.4	X X X X X X
	32550 32560 32570 32580 32590 32600	Calling features, including call waiting, caller ID, voice mail - Mobile telephony <sup>3</sup> .  Mobile long distance telephony <sup>3</sup> .  Mobile all distance telephony <sup>3</sup> .  Messaging (paging) services <sup>3</sup> .  Mobile dispatch services <sup>3</sup> .  Other telecommunication services, including telegraph, audio	N N N N	N N N N	2 709 963 6 341 553 10 376 089 3 032 371 143 945	N N N N	.7 1.5 2.5 .7 Z	X X X X
	32610 32620 32630 32640 32650 32710 35100 35550 39000 39500	conferencing, telex, etc. Telecommunications network installation services Telecommunications equipment sales. Telecommunications equipment rental, including leasing. Telecommunications equipment maintenance Sale of directory advertising space - print, not specified by type. Internet backbone services Computer network design and development services Internet access services Merchandise sales. All other receipts	22222222	N	9 796 214 1 302 342 8 223 054 846 795 1 597 423 1 165 293 2 846 947 403 967 12 273 260 98 891 11 453 528	2	2.4 .3 2.0 .2 .4 .3 .7 .1 3.0 Z	x x x x x x x x
5171	31730 32380 32420 32430 32440	Wired telecommunications carriers  Mailing lists, rental or sale Multichannel programming distribution services (analog and digital) Carrier services, including network access services to other telecommunication carriers Basic fixed local telephony - Residential Basic fixed local telephony - Business	27 891 Q Q Q	x a a a a a a	238 262 752 2 383 312 124 56 115 643 38 510 409 28 803 584	x Q Q Q	100.0 Z .1 23.6 16.2 12.1	83.9 X X X
	32450 32460 32461 32462	Basic fixed local telephony - Public Calling features, including call waiting, caller ID, voice mail - Fixed telephony. Residential Business	90 000	ă a a a	8 770 452 12 878 102 9 671 455 3 206 647	90 000	5.4 4.1 1.3	83.4 X X
	32470 32480 32481 32482 32483 32484 32485 32486	Basic fixed long distance telephony - Outbound - Residential Basic fixed long distance telephony - Outbound - Business	00000000	-	22 978 060 17 929 272 3 520 771 6 241 358 1 924 349 1 870 920 4 306 432 65 442	00000000	9.6 7.5 1.5 2.6 .8 .8 1.8	50.9 X X X X X
	32490 32500 32510 32520 32521 32522 32523	Basic fixed long distance telephony - Outbound - Public Basic fixed long distance telephony - Inbound Basic fixed all distance telephony Private network services Intrastate toll service Interstate toll service International toll service	0000000	aaaaaaa	1 248 497 6 888 176 1 167 487 7 469 537 1 340 035 5 408 916 720 586	000000	.5 2.9 .5 3.1 .6 2.3	X 45.7 X 61.2 X X
	32530 32540 32550	Data transmission services  Mobile local access and use <sup>3</sup> Calling features, including call waiting, caller ID, voice mail - Mobile	a a	Q Q	6 199 597 100 070 9 531	Q Q	2.6 Z	X
	32560 32570 32580 32600	telephony <sup>3</sup> Mobile long distance telephony <sup>3</sup> Mobile all distance telephony <sup>3</sup> Messaging (paging) services <sup>3</sup> Other telecommunication services, including telegraph, audio conferencing, telex, etc.	900	<i>aaaa</i> a	73 861 9 531 131 045 3 190 338	3000	Z Z Z .1	X X X X
	32610 32620 32630 32640 32650 32710 35100 35102	Computer network installation services Telecommunications network installation services Telecommunications equipment sales Telecommunications equipment mental, including leasing. Telecommunications equipment maintenance Sale of directory advertising space - print, not specified by type Internet backbone services Computer network design and development services. Computer network design and development services, other than	00000000	aaaaaaaa	1 091 243 2 253 966 652 840 1 451 020 1 165 105 2 678 073 383 603	3000000	.5 .9 .3 .6 .5 1.1	X X X X X X 82.9
	35550 35551 35552	security Internet access services Narrowband Broadband	9 999	a a a	383 603 7 059 725 1 455 786 5 603 939	Q Q Q	.2 3.0 .6 2.4	66.8 X X

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				ts with the product line	Prod	luct line receipts	:	
2002	2002					As percent of of		
NAICS code	Product line code	Kind of business and product line	Number	Total receipts (\$1,000)	Amount <sup>1</sup> (\$1,000)	Estab- lishments with the product line	All estab- lishments <sup>1</sup>	Response coverage <sup>2</sup> (percent)
5171		Wired telecommunications carriers—Con.						
	39000 39041	Merchandise sales	QQ	Q Q	40 505 40 505	QQ	Z Z	83.9 X
	39500 39534	All other receipts	QQ	Q Q	8 698 973 8 698 973	QQ	3.7 3.7	83.9 X
51711		Wired telecommunications carriers	27 891	Х	238 262 752	×	100.0	83.9
	31730 32380 32420	Mailing lists, rental or sale	QQ	Q	2 383 312 124	QQ	.1	X X
	32430 32440	telecommunication carrièrs Basic fixed local telephony - Residential Basic fixed local telephony - Business	000	999	56 115 643 38 510 409 28 803 584	000	23.6 16.2 12.1	X X X
	32450 32460	Basic fixed local telephony - Public	Q Q	ā Q	8 770 452 12 878 102	Q Q	3.7 5.4	X 83.4
	32461 32462	telephony Residential Business	900	aaa	9 671 455 3 206 647	300	4.1 1.3	X X
	32470 32480	Basic fixed long distance telephony - Outbound - Residential	QQ	Q Q	22 978 060 17 929 272	QQ	9.6 7.5 1.5	X 50.9
	32481 32482 32483	Switched access outbound - Intrastate Switched access outbound - Interstate Switched access outbound - International.	000000	999	3 520 771 6 241 358 1 924 349	999	2.6	X X X
	32484 32485 32486	Special access outbound - Intrastate Special access outbound - Interstate Special access outbound - International	9000	900	1 870 920 4 306 432 65 442	aaaaaaa	.8 .8 1.8 Z	X X X X X
	32490	Basic fixed long distance telephony - Outbound - Public			1 248 497		.5 2.9	Х
	32500 32510 32520	Basic fixed long distance telephony - Inbound Basic fixed all distance telephony Private network services	900	aaa	6 888 176 1 167 487 7 469 537	900	.5 3.1	45.7 X 61.2
	32521 32522 32523	Intrastate toll service Interstate toll service International toll service	0000000	aaaaaa	1 340 035 5 408 916 720 586	000000	.6 2.3 .3	61.2 X X X X
	32530 32540 32550	Data transmission services Mobile local access and use <sup>3</sup> Calling features, including call waiting, caller ID, voice mail - Mobile	9 99	QQ	6 199 597 100 070	QQ	2.6 Z	X
	32560	telenhony <sup>3</sup>	990	QQ	9 531 73 861	900	Z Z Z	X X X
	32570 32580 32600	Mobile long distance telephony <sup>3</sup> Mobile all distance telephony <sup>3</sup> Messaging (paging) services <sup>3</sup> Other telecommunication services, including telegraph, audio	QQ	Q	9 531 131 045	QQ	.1	
	32610 32620	conferencing, telex, etc. Telecommunications network installation services Telecommunications equipment sales	000	999	3 190 338 1 091 243 2 253 966	000	1.3 .5 .9	X X X X X X
	32630 32640 32650	Telecommunications equipment rental, including leasing Telecommunications equipment maintenance	0000	Q Q	652 840 1 451 020	9999	.3 .6	X
	32710 35100	Sale of directory advertising space - print, not specified by type	900	Q Q	1 165 105 2 678 073 383 603	900	.5 1.1 .2	X 82.9
	35102	Computer network design and development services, other than security	Q	Q	383 603	Q	.2	х
	35550 35551 35552	Internet access services Narrowband Broadband	990	999	7 059 725 1 455 786 5 603 939	000	3.0 .6 2.4	66.8 X
	39000 39041	Merchandise sales. Sale of other merchandise, not specified by type	Q	Q	40 505 40 505	9	Z	83.9 X
	39500	All other receipts	Q	Q	8 698 973	Q	3.7	83.9
517110	39534	All other receipts	Q 27 891	Q X	8 698 973 238 262 752	Q X	3.7 100.0	X 83.9
	31730 32380 32420	Mailing lists, rental or sale	Q	Q Q	2 383 312 124	Q	Z .1	X
	32430	telecommunication carriers	Q	Q	56 115 643 38 510 409	Q	23.6 16.2	X
	32440 32450 32460	Basic fixed local telephony - Business .  Basic fixed local telephony - Public .  Calling features, including call waiting, caller ID, voice mail - Fixed	QQ	Q	28 803 584 8 770 452	QQ	12.1 3.7	X
	32461 32462	telephony. Residential Business	aaa	Q Q Q	12 878 102 9 671 455 3 206 647	aaa	5.4 4.1 1.3	83.4 X X
	32470 32480	Basic fixed long distance telephony - Outbound - Residential	990	QQ	22 978 060 17 929 272	990	9.6 7.5	X 50.9
	32481 32482 32483	Switched access outbound - Intrastate Switched access outbound - Interstate Switched access outbound - International	999	Q Q	3 520 771 6 241 358 1 924 349	000	1.5 2.6 .8	X X X
	32484 32485 32486	Special access outbound - Intrastate Special access outbound - Interstate Special access outbound - International	000	a a a	1 870 920 4 306 432 65 442	000	.8 1.8 Z	X X X
	32490	Basic fixed long distance telephony - Outbound - Public	Q	Q	1 248 497	Q	.5	Х
	32500 32510	Basic fixed long distance telephony - Inbound	QQ	Q Q	6 888 176 1 167 487	QQ	2.9 .5	45.7 X

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				ts with the product line	Prod	uct line receipts		
2002	2002					As percent of of-		
NAICS code	Product line code	Kind of business and product line	Number	Total receipts (\$1,000)	Amount <sup>1</sup> (\$1,000)	Estab- lishments with the product line	All estab- lishments <sup>1</sup>	Response coverage <sup>2</sup> (percent)
517110		Wired telecommunications carriers—Con.						
	32520 32521 32522 32523	Private network services Intrastate toll service Interstate toll service International toll service	9999	Q Q Q	7 469 537 1 340 035 5 408 916 720 586	Q Q Q Q	3.1 .6 2.3 .3	61.2 X X X
	32530 32540 32550	Data transmission services Mobile local access and use <sup>3</sup> Calling features, including call waiting, caller ID, voice mail - Mobile	QQ	Q Q	6 199 597 100 070	QQ	2.6 Z	X
	32560 32570 32580 32600	telephony <sup>3</sup> Mobile long distance telephony <sup>3</sup> Mobile all distance telephony <sup>3</sup> Messaging (paging) services <sup>3</sup>	9999	9999	9 531 73 861 9 531 131 045	Q Q Q Q	Z Z Z .1	X X X
	32610 32620	Other telecommunication services, including telegraph, audio conferencing, telex, etc.  Telecommunications network installation services	QQ	Q	3 190 338 1 091 243 2 253 966	Q Q	1.3	X X
	32630 32640 32650	Telecommunications equipment sales.  Telecommunications equipment rental, including leasing  Telecommunications equipment maintenance.  Sale of directory advertising space - print, not specified by type	000000	aaaaaa	652 840 1 451 020 1 165 105	9999	.9 .3 .6 .5	X X X X X
	32710 35100 35102	Internet backbone services  Computer network design and development services.  Computer network design and development services, other than	gaa	gaa	2 678 073 383 603	900	1.1	X 82.9
	35550	security	Q Q	Q Q	383 603 7 059 725	Q Q	.2 3.0	X 66.8
	35551 35552 39000	Narrowband Broadband Morehandine selec	Q Q	a a a	1 455 786 5 603 939 40 505	Q Q Q	.6 2.4	X X 83.9
	39041 39500	Merchandise sales. Sale of other merchandise, not specified by type  All other receipts	Q Q	a a	40 505 40 505 8 698 973	a a	Z Z 3.7	83.9 83.9
5172	39534	All other receipts	Q 11 175	Q X	8 698 973 100 106 033	Q X	3.7 100.0	X 91.5
	32380 32420	Multichannel programming distribution services (analog and digital) Carrier services, including network access services to other	Q	Q	7 325	Q	z	x
	32430 32440 32460	telecommunication carriers Basic fixed local telephony - Residential Basic fixed local telephony - Business Calling features, including call waiting, caller ID, voice mail - Fixed	9	aaa	2 914 739 33 189 24 330	Q Q Q	2.9 Z Z	X X X
	32461 32462	telephony. Residential Business	Q Q Q	aaa	3 889 3 307 582	Q Q Q	Z Z Z	90.8 X X
	32470 32480 32481 32482 32483	Basic fixed long distance telephony - Outbound - Residential Basic fixed long distance telephony - Outbound - Business. Switched access outbound - Intrastate Switched access outbound - Interstate Switched access outbound - International	aaaaa	aaa a	1 652 6 133 3 046 2 937 85	9999	Z Z Z Z Z Z	X 90.9 X X X
	32500 32510 32520 32521 32522	Basic fixed long distance telephony - Inbound Basic fixed all distance telephony Private network services Intrastate toll service Interstate toll service	aaaaa	<i>aaaa</i> a	34 969 3 882 6 853 4 028 2 071	9999	Z Z Z Z Z	91.5 X 89.5 X X
	32530 32540	Data transmission services Mobile local access and use <sup>3</sup>	Q Q	QQ	14 558 63 009 973	Q Q	Z 62.9	X
	32550 32560 32570 32580 32590	Mobile local access and use <sup>3</sup> Calling features, including call waiting, caller ID, voice mail - Mobile telephony <sup>3</sup> . Mobile long distance telephony <sup>3</sup> . Mobile all distance telephony <sup>3</sup> . Messaging (paging) services <sup>3</sup> . Mobile dispatch services <sup>3</sup> .	99999	<i>a a a a a a a a a a</i>	2 696 488 6 259 804 10 162 666 2 871 182 143 945	9999	2.7 6.3 10.2 2.9	X X X X
	32600 32610	Other telecommunication services, including telegraph, audio conferencing, telex, etc. Telecommunications network installation services	QQ	Q	4 567 912 176 166	Q Q	.1 4.6 .2	
	32620 32630 32640	Telecommunications equipment sales . Telecommunications equipment rental, including leasing	Q Q Q	Q Q Q	5 717 544 170 519 143 116	Q Q Q	5.7 .2 .1	X X X X
	35100 35102	Computer network design and development services. Computer network design and development services, other than security.	Q	Q Q	2 912 2 912	Q Q	Z Z	91.5 X
	35550 39000 39041	Internet access services	Q Q Q	Q Q Q	199 563 45 051 45 051	Q Q Q	.2 Z Z	90.6 X
	39500 39534	All other receipts	QQ	Q Q	883 553 883 553	Q Q	.9 .9	91.5 X
51721	20	Wireless telecommunications carriers (except satellite)	11 175	Х	100 106 033	X	100.0	91.5
	32380 32420	Multichannel programming distribution services (analog and digital) Carrier services, including network access services to other telecommunication carriers	Q	a a	7 325 2 914 739	Q Q	Z 2.9	×
	32430 32440 32460	Basic fixed local telephony - Residential	9	a a	33 189 24 330	Q Q	Z Z	X X
	32461 32462	telephony. Residential Business	Q Q Q	Q Q Q	3 889 3 307 582	Q Q Q	Z Z Z	90.8 X X

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			Establishmen	ts with the product line	Prod	uct line receipts		
2002 NAICS	2002 Product	Vind of husiness and product line				As percent of of-		
code	line code	Kind of business and product line	Number	Total receipts (\$1,000)	Amount <sup>1</sup> (\$1,000)	Estab- lishments with the product line	All estab- lishments <sup>1</sup>	Response coverage <sup>2</sup> (percent)
51721		Wireless telecommunications carriers (except satellite) - Con.						
	32470 32480 32481 32482 32483	Basic fixed long distance telephony - Outbound - Residential Basic fixed long distance telephony - Outbound - Business. Switched access outbound - Intrastate Switched access outbound - Interstate Switched access outbound - International.	9999	a a a a	1 652 6 133 3 046 2 937 85	99999	Z Z Z Z Z	X 90.9 X X X
	32500 32510 32520 32521 32522	Basic fixed long distance telephony - Inbound	9999	aaaaa	34 969 3 882 6 853 4 028 2 071	9999	Z Z Z Z Z	91.5 X 89.5 X X
	32530 32540 32550	Data transmission services Mobile local access and use <sup>3</sup> Calling features, including call waiting, caller ID, voice mail - Mobile	Q Q Q	9 9	14 558 63 009 973	0 00	Z 62.9	X
	32560 32570 32580 32590	Mobile dispatch services <sup>3</sup> Mobile dispatch services <sup>3</sup>	a a a a a a	aaaaa	2 696 488 6 259 804 10 162 666 2 871 182 143 945	9999	2.7 6.3 10.2 2.9 .1	X X X X
	32600 32610 32620 32630 32640 35100	Other telecommunication services, including telegraph, audio conferencing, telex, etc. Telecommunications network installation services Telecommunications equipment sales. Telecommunications equipment rental, including leasing. Telecommunications equipment maintenance Computer network design and development services.	0 0 0 0 0	00000	4 567 912 176 166 5 717 544 170 519 143 116 2 912	Q Q Q Q	4.6 .2 5.7 .2 .1	X X X X X 91.5
	35100 35102 35550 39000	Computer network design and development services, other than security Internet access services. Merchandise sales.	a a a	a a a	2 912 2 912 199 563 45 051	Q Q Q	Z   .2   .2   Z   Z   Z   Z   Z	X X 90.6
	39041 39500 39534	Sale of other merchandise, not specified by type  All other receipts  All other receipts	a a	ă a a	45 051 883 553 883 553	a a a	.9 .9	91.5 X
517211		Paging	1 664	х	2 961 493	x	100.0	54.1
	32380 32420 32430	Multichannel programming distribution services (analog and digital) Carrier services, including network access services to other telecommunication carriers	Q Q Q	a a a	4 413 8 707 2 132	Q Q Q	.1 .3 .1 Z	X X X
	32440 32460 32461	Basic fixed local telephony - Business . Calling features, including call waiting, caller ID, voice mail - Fixed telephony . Residential	Q Q Q	Q Q Q	1 037 977 701	Q Q Q	Z   Z   Z	X 41.7 X
	32470 32480 32481 32482	Basic fixed long distance telephony - Outbound - Residential Basic fixed long distance telephony - Outbound - Business. Switched access outbound - Intrastate Switched access outbound - Interstate	999	9999	681 2 251 1 213 1 038	9999	Z .1 Z Z	X 54.1 X X
	32500 32540 32550	Basic fixed long distance telephony - Inbound	Q	Q	30 11 609	QQ	Z .4	54.1 X
	32560 32570 32580 32590 32600	telephony <sup>3</sup> Mobile long distance telephony <sup>3</sup> Mobile all distance telephony <sup>3</sup> Messaging (paging) services <sup>3</sup> Mobile dispatch services <sup>3</sup> Other telecommunication services, including telegraph, audio	9999	aaaaa	652 533 1 273 2 591 671 6 130	9999	Z Z Z 87.5 .2	X X X X
	32610 32620 32630 32640 35550 35551 35552	conferencing, telex, etc. Telecommunications network installation services Telecommunications equipment sales. Telecommunications equipment rental, including leasing. Telecommunications equipment maintenance. Internet access services Narrowband Broadband	aaaaaaa aa	aaaaaaa	10 424 4 383 110 875 89 671 90 708 2 547 2 045 502	aaaaaaa	.4 .1 3.7 3.0 3.1 .1 .1	X X X X X 54.1 X
	39000 39041	Merchandise sales. Sale of other merchandise, not specified by type	Q Q	QQ	12 053 12 053	QQQ	.4	54.1 X
517212	39500 39534	All other receipts All other receipts Cellular and other wireless telecommunications	Q Q 9 511	Q Q X	8 440 8 440 97 144 540	Q Q X	.3 .3 100.0	54.1 X 92.7
	32420	Carrier services, including network access services to other						
	32430 32440 32460	telecommunication carrièrs Basic fixed local telephony - Residential Basic fixed local telephony - Business Calling features, including call waiting, caller ID, voice mail - Fixed	900	Q Q	2 906 032 31 057 23 293	Q Q Q	3.0 Z Z	X X X
	32461 32462	telephony. Residential Business	Q Q Q	999	2 912 2 606 306	Q Q Q	Z Z Z	92.4 X X
	32470 32480 32481 32482 32483	Basic fixed long distance telephony - Outbound - Residential Basic fixed long distance telephony - Outbound - Business. Switched access outbound - Intrastate Switched access outbound - Interstate Switched access outbound - International	9999	a a a a a	971 3 882 1 833 1 899 85	9999	Z Z Z Z Z	X 92.1 X X X
	32500	Basic fixed long distance telephony - Inbound		Q		Q	z	92.7

[These data are preliminary and are subject to change; they will be superseded by data released in later reports. Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table. Enterprise support establishments are included. Because of this, comparability to 1997 Economic Census data may be limited. See introductory text for an explanation of the treatment of enterprise support establishments in the 2002 Economic Census compared to the 1997 Economic Census]

			Establishmen	ts with the product line	Prod	luct line receipts		
2002 NAICS code	2002 Product line code	Kind of business and product line				As percent of of		
			Number	Total receipts (\$1,000)	Amount <sup>1</sup> (\$1,000)	lishments with the product line	All estab- lishments <sup>1</sup>	Response coverage <sup>2</sup> (percent)
517212		Cellular and other wireless telecommunications—Con.						
	32510 32520 32521	Basic fixed all distance telephony Private network services Intrastate toll service	Q Q Q	Q Q Q	3 882 6 794 3 999	aaa	Z Z Z	90.6 X
	32530 32540 32550	Data transmission services  Mobile local access and use <sup>3</sup> Calling features, including call waiting, caller ID, voice mail - Mobile	Q Q	Q Q	14 558 62 998 364 2 695 836	<u>a</u>	Z 64.9 2.8	X
	32560 32570 32580 32590 32600	Mobile all distance telephony <sup>3</sup> Mobile long distance telephony <sup>3</sup> Mobile long distance telephony <sup>3</sup> Messaging (paging) services <sup>3</sup> Mobile dispatch services <sup>3</sup> Mobile dispatch services Other telecommunication services, including telegraph, audio	9000	aaaa a	6 259 271 10 161 393 279 511 137 815	30000	6.4 10.5 .3 .1	X X X X
	32610 32620 32630 32640 35100	conferencing, telex, etc. Telecommunications network installation services Telecommunications equipment sales. Telecommunications equipment rental, including leasing. Telecommunications equipment maintenance Computer network design and development services	a a a a a a	a a a a a a	4 557 488 171 783 5 606 669 80 848 52 408 2 912	000000	4.7 .2 5.8 .1 .1	X X X X X 92.7
	35102	Computer network design and development services, other than security	Q	Q	2 912	Q	Z	32.7 X
	35550 39000 39041	Internet access services .  Merchandise sales .  Sale of other merchandise, not specified by type	Q Q Q	Q Q Q	197 016 32 998 32 998	999	.2 Z Z	X 91.6 X
	39500 39534	All other receipts	Q	Q	875 113 875 113	QQ	.9 .9	92.7 X
5173	00004	Telecommunications resellers	2 526	x	9 390 740	X	100.0	52.5
	31730 32380 32420	Mailing lists, rental or sale	6 17	254 865 10 330	2 442 3 381	1.0 32.7	Z Z	X
	32430 32440 32450 32460	telecommunication carriers Basic fixed local telephony - Residential Basic fixed local telephony - Business Basic fixed local telephony - Public Calling features, including call waiting, caller ID, voice mail - Fixed	402 792 699 132	3 951 248 3 860 439 3 840 719 89 118	497 902 1 151 597 739 716 50 899	12.6 29.8 19.3 57.1	5.3 12.3 7.9 .5	X X X
	32461 32462	telephony. Residential Business	473 420 331	1 036 268 929 429 944 040	80 292 26 771 53 521	7.7 2.9 5.7	.9 .3 .6	51.3 X X
	32470 32480 32481 32482 32483 32484 32485 32486	Basic fixed long distance telephony - Outbound - Residential Basic fixed long distance telephony - Outbound - Business.  Switched access outbound - Intrastate Switched access outbound - International Special access outbound - International Special access outbound - Interstate	754 1 040 882 857 643 284 290 176	5 684 497 3 435 790 2 999 239 2 767 460 2 571 895 941 716 821 497 563 366	2 460 212 1 335 188 446 740 372 184 299 817 28 506 168 795 19 146	43.3 38.9 14.9 13.4 11.7 3.0 20.5 3.4	26.2 14.2 4.8 4.0 3.2 .3 1.8	X 51.7 X X X X X X
	32490 32500 32510 32520 32521 32522 32523	Basic fixed long distance telephony - Outbound - Public Basic fixed long distance telephony - Inbound Basic fixed all distance telephony Private network services Intrastate toll service Interstate toll service International toll service	171 677 220 154 110 61 33	291 113 5 097 294 606 360 1 999 570 1 926 246 139 930 53 848	193 076 429 067 182 088 59 538 36 005 21 274 2 259	66.3 8.4 30.0 3.0 1.9 15.2 4.2	2.1 4.6 1.9 .6 .4 .2 Z	X 52.4 X 52.5 X X X
	32530 32540 32550	Data transmission services Mobile local access and use <sup>3</sup> Calling features, including call waiting, caller ID, voice mail - Mobile	149 363	523 346 2 297 257	39 159 278 251	7.5 12.1	.4 3.0	X
	32560 32570 32580	telephony <sup>3</sup> Mobile long distance telephony <sup>3</sup> Mobile all distance telephony <sup>3</sup> Messaging (paging) services <sup>3</sup>	182 116 149 396	119 544 140 861 250 827 306 044	3 944 7 888 154 855 30 144	3.3 5.6 61.7 9.9	Z .1 1.6 .3	X X X
	32600 32610 32620 32630 32640 32650 32710 35100 35102	Other telecommunication services, including telegraph, audio conferencing, telex, etc. Telecommunications network installation services Telecommunications equipment sales Telecommunications equipment rental, including leasing. Telecommunications equipment maintenance Sale of directory advertising space - print, not specified by type. Internet backbone services Computer network design and development services. Computer network design and development services, other than security	303 154 589 110 116 110 50 44	1 902 000 427 279 1 047 443 155 980 278 154 22 632 109 872 69 961	951 385 10 987 136 355 12 208 3 287 188 9 391 9 203	50.0 2.6 13.0 7.8 1.2 .8 8.5 13.2	10.1 .1 1.5 .1 Z Z .1 .1	X X X X X X 52.5
	35550 35551 35552	Internet access services. Narrowband Broadband	325 123 275	2 552 028 356 033 2 334 161	330 557 19 248 311 309	13.0 5.4 13.3	3.5 .2 3.3	52.5 X X
	39000 39041	Merchandise sales. Sale of other merchandise, not specified by type	215 215	318 064 318 064	13 335 13 335	4.2 4.2	.1 .1	52.5 X
	39500 39534	All other receipts All other receipts	556	4 774 910 4 774 910	214 205 214 205	4.5 4.5	2.3	52.5 X

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				s with the product line	Prod	uct line receipts		
2002 NAICS	2002 Product	Kind of business and product line				As percent of of-		
code	line code		Number	Total receipts (\$1,000)	Amount <sup>1</sup> (\$1,000)	Estab- lishments with the product line	All estab- lishments <sup>1</sup>	Response coverage <sup>2</sup> (percent)
51731		Telecommunications resellers	2 526	х	9 390 740	х	100.0	52.5
	31730 32380 32420	Mailing lists, rental or sale	6 17	254 865 10 330	2 442 3 381	1.0 32.7	Z Z	X
	32430 32440 32450 32460	telecommunication carriers Basic fixed local telephony - Residential Basic fixed local telephony - Business Basic fixed local telephony - Public Calling features, including call waiting, caller ID, voice mail - Fixed	402 792 699 132	3 951 248 3 860 439 3 840 719 89 118	497 902 1 151 597 739 716 50 899	12.6 29.8 19.3 57.1	5.3 12.3 7.9 .5	X X X
	32461 32462	telephony. Residential Business	473 420 331	1 036 268 929 429 944 040	80 292 26 771 53 521	7.7 2.9 5.7	.9 .3 .6	51.3 X X
	32470 32480 32481 32482 32483 32484 32485 32486	Basic fixed long distance telephony - Outbound - Residential Basic fixed long distance telephony - Outbound - Business. Switched access outbound - Intrastate Switched access outbound - Interstate Switched access outbound - International Special access outbound - Intrastate Special access outbound - Interstate Special access outbound - International	754 1 040 882 857 643 284 290 176	5 684 497 3 435 790 2 999 239 2 767 460 2 571 895 941 716 821 497 563 366	2 460 212 1 335 188 446 740 372 184 299 817 28 506 168 795 19 146	43.3 38.9 14.9 13.4 11.7 3.0 20.5 3.4	26.2 14.2 4.8 4.0 3.2 .3 1.8 .2	X 51.7 X X X X X
	32490 32500 32510 32520 32521 32522 32523	Basic fixed long distance telephony - Outbound - Public Basic fixed long distance telephony - Inbound Basic fixed all distance telephony Private network services Intrastate toll service Interstate toll service International toll service	171 677 220 154 110 61 33	291 113 5 097 294 606 360 1 999 570 1 926 246 139 930 53 848	193 076 429 067 182 088 59 538 36 005 21 274 2 259	66.3 8.4 30.0 3.0 1.9 15.2 4.2	2.1 4.6 1.9 .6 .4 .2 Z	X 52.4 X 52.5 X X X
	32530 32540 32550	Data transmission services	149 363	523 346 2 297 257	39 159 278 251	7.5 12.1	.4 3.0	X
	32560 32570 32580	telephony <sup>3</sup> Mobile long distance telephony <sup>3</sup> Mobile all distance telephony <sup>3</sup> Messaging (paging) services <sup>3</sup>	182 116 149 396	119 544 140 861 250 827 306 044	3 944 7 888 154 855 30 144	3.3 5.6 61.7 9.9	Z .1 1.6 .3	X X X
	32600 32610 32620 32630 32640 32650 32710 35100 35102	Other telecommunication services, including telegraph, audio conferencing, telex, etc. Telecommunications network installation services Telecommunications equipment sales Telecommunications equipment rental, including leasing. Telecommunications equipment maintenance Sale of directory advertising space - print, not specified by type Internet backbone services Computer network design and development services	303 154 589 110 116 110 50 44	1 902 000 427 279 1 047 443 155 980 278 154 22 632 109 872 69 961	951 385 10 987 136 355 12 208 3 287 188 9 391 9 203	50.0 2.6 13.0 7.8 1.2 .8 8.5 13.2	10.1 .1 1.5 .1 Z Z .1	X X X X X X 52.5
	35550 35551	Computer network design and development services, other than security  Internet access services.  Narrowband	44 325 123	69 961 2 552 028 356 033	9 203 330 557 19 248	13.2 13.0 5.4	.1 3.5 .2	X 52.5 X X
	35552 39000 39041	Broadband  Merchandise sales. Sale of other merchandise, not specified by type	275 215 215	2 334 161 318 064 318 064	311 309 13 335 13 335	13.3 4.2 4.2	3.3	52.5 X
517310	39500 39534	All other receipts All other receipts Telecommunications resellers	556 556 2 526	4 774 910 4 774 910 X	214 205 214 205 9 390 740	4.5 4.5 4.5	.1 2.3 2.3 100.0	52.5 X 52.5
0.70.0	31730 32380	Mailing lists, rental or sale	6	254 865 10 330	2 442 3 381	1.0 32.7	Z	X X
	32420 32430 32440 32450	Carrier services, including network access services to other telecommunication carriers Basic fixed local telephony - Residential Basic fixed local telephony - Business Basic fixed local telephony - Public	402 792 699 132	3 951 248 3 860 439 3 840 719 89 118	497 902 1 151 597 739 716 50 899	12.6 29.8 19.3 57.1	5.3 12.3 7.9	X X X X
	32460 32461 32462	Calling features, including call waiting, caller ID, voice mail - Fixed telephony Residential Business	473 420 331	1 036 268 929 429 944 040	80 292 26 771 53 521	7.7 2.9 5.7	.9 .3 .6	51.3 X X
	32470 32480 32481 32482 32483 32484 32485 32486	Basic fixed long distance telephony - Outbound - Residential Basic fixed long distance telephony - Outbound - Business Switched access outbound - Intrastate Switched access outbound - Interstate Switched access outbound - International Special access outbound - Intrastate Special access outbound - Interstate Special access outbound - Interstate Special access outbound - Interstate	754 1 040 882 857 643 284 290 176	5 684 497 3 435 790 2 999 239 2 767 460 2 571 895 941 716 821 497 563 366	2 460 212 1 335 188 446 740 372 184 299 817 28 506 168 795 19 146	43.3 38.9 14.9 13.4 11.7 3.0 20.5 3.4	26.2 14.2 4.8 4.0 3.2 .3 1.8	51.7 X X X X X X X
	32490 32500 32510 32520 32521 32522 32523	Basic fixed long distance telephony - Outbound - Public Basic fixed long distance telephony - Inbound Basic fixed all distance telephony Private network services Intrastate toll service Interstate toll service International toll service	171 677 220 154 110 61 33	291 113 5 097 294 606 360 1 999 570 1 926 246 139 930 53 848	193 076 429 067 182 088 59 538 36 005 21 274 2 259	66.3 8.4 30.0 3.0 1.9 15.2 4.2	2.1 4.6 1.9 .6 .4 .2 Z	X 52.4 X 52.5 X X X
	32530 32540 32550	Data transmission services	149 363	523 346 2 297 257	39 159 278 251	7.5 12.1	.4 3.0	X
	32560	telephony <sup>3</sup> .  Mobile long distance telephony <sup>3</sup> .	182 116	119 544 140 861	3 944 7 888	3.3 5.6	Z .1	X

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			Establishmen	ts with the product line	Prod	uct line receipts	<b>S</b>	
2002 NAICS code	2002 Product line code	Kind of business and product line				As percent of of		
			Number	Total receipts (\$1,000)	Amount <sup>1</sup> (\$1,000)	lishments with the product line	All estab- lishments <sup>1</sup>	Response coverage <sup>2</sup> (percent)
517310		Telecommunications resellers—Con.						
	32570 32580 32600	Mobile all distance telephony <sup>3</sup> . Messaging (paging) services <sup>3</sup> Other telecommunication services, including telegraph, audio conferencing, telex, etc.	149 396 303	250 827 306 044 1 902 000	154 855 30 144 951 385	61.7 9.9 50.0	1.6 .3 10.1	X X
	32610 32620 32630 32640 32650 32710 35100 35102	Telecommunications network installation services Telecommunications equipment sales Telecommunications equipment rental, including leasing. Telecommunications equipment maintenance. Sale of directory advertising space - print, not specified by type. Internet backbone services Computer network design and development services. Computer network design and development services, other than security	154 589 110 116 110 50 44	427 279 1 047 443 155 980 278 154 22 632 109 872 69 961	10 987 136 355 12 208 3 287 188 9 391 9 203	2.6 13.0 7.8 1.2 .8 8.5 13.2	1.5 .1 Z Z .1 .1	X X X X X X 52.5
	35550 35551 35552	Internet access services	325 123 275	2 552 028 356 033 2 334 161	330 557 19 248 311 309	13.0 5.4 13.3	3.5 .2 3.3	52.5 X X
	39000 39041	Merchandise sales Sale of other merchandise, not specified by type	215 215	318 064 318 064	13 335 13 335	4.2 4.2	.1 .1	52.5 X
	39500 39534	All other receipts	556 556	4 774 910 4 774 910	214 205 214 205	4.5 4.5	2.3 2.3	52.5 X
5174		Satellite telecommunications	634	Х	5 728 681	X	100.0	31.5
	31730 32380 32420	Mailing lists, rental or sale	9 18	10 884 31 393	1 547 24 461	14.2 77.9	Z .4	X
	32480 32481 32482 32483	telecommunication carriers Basic fixed long distance telephony - Outbound - Business Switched access outbound - Intrastate Switched access outbound - Interstate Switched access outbound - International	435 9 9 9 9	4 618 062 458 458 458 458 458	3 721 045 401 50 275 76	80.6 87.6 10.9 60.0 16.6	65.0 Z Z Z Z	X 31.5 X X X
	32500 32510 32520 32530 32570 32600	Basic fixed long distance telephony - Inbound . Basic fixed all distance telephony . Private network services Data transmission services Mobile all distance telephony <sup>a</sup> . Other telecommunication services, including telegraph, audio	9 9 109 154 9	6 359 54 537 1 887 887 1 026 007 98 075	2 521 23 717 561 572 748 838 49 037	39.6 43.5 29.7 73.0 50.0	Z .4 9.8 13.1 .9	31.5 X X X X
	32610 32620 32630 32710 35100 35102	conferencing, telex, etc. Telecommunications network installation services Telecommunications equipment sales. Telecommunications equipment rental, including leasing. Internet backbone services Computer network design and development services, other than	36 27 100 27 36 9	613 141 285 861 586 216 73 041 937 842 82 493	122 248 23 946 90 740 11 228 159 483 8 249	19.9 8.4 15.5 15.4 17.0 10.0	2.1 .4 1.6 .2 2.8 .1	X X X X 31.5
	25550	security	9 27	82 493 205 717	8 249 54 020	10.0	.1	X
	35550 35551 35552	Internet access services. Narrowband Broadband	9 27	11 734 205 717	10 54 010	26.3 .1 26.3	.9 Z .9	31.5 X X
	39500 39534	All other receipts All other receipts	91 91	2 008 132 2 008 132	125 628 125 628	6.3 6.3	2.2 2.2	31.5 X
51741	31730	Satellite telecommunications	634	10 884	5 728 681 1 547	14.2	100.0 Z	31.5 Y
	32380 32420	Mailing lists, rental or sale	18	31 393 4 618 062	24 461 3 721 045	77.9	.4 65.0	X X
	32480 32481 32482 32483	telecommunication carrièrs Basic fixed long distance telephony - Outbound - Business Switched access outbound - Intrastate Switched access outbound - Interstate Switched access outbound - International	9 9 9 9	458 458 458 458	401 50 275 76	87.6 10.9 60.0 16.6	Z Z Z Z	31.5 X X X
	32500 32510 32520 32530 32570 32600	Basic fixed long distance telephony - Inbound	9 9 109 154 9	6 359 54 537 1 887 887 1 026 007 98 075	2 521 23 717 561 572 748 838 49 037	39.6 43.5 29.7 73.0 50.0	Z .4 9.8 13.1 .9	31.5 X X X X
	32610 32620 32630 32710 35100 35102	conferencing, telex, etc. Telecommunications network installation services Telecommunications equipment sales. Telecommunications equipment rental, including leasing. Internet backbone services Computer network design and development services, other than	36 27 100 27 36 9	613 141 285 861 586 216 73 041 937 842 82 493	122 248 23 946 90 740 11 228 159 483 8 249	19.9 8.4 15.5 15.4 17.0 10.0	2.1 .4 1.6 .2 2.8 .1	X X X X 31.5
	35550	security  Internet access services.	27	82 493 205 717	8 249 54 020	10.0 26.3	.1 .9 Z	X 31.5
	35551 35552 39500	Narrowband	9 27 91	11 734 205 717 2 008 132	10 54 010 125 628	26.3 6.3	.9	X X 31.5
	39500	All other receipts All other receipts		2 008 132 2 008 132	125 628	6.3 6.3	2.2 2.2	31.5 X

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				s with the product line	Prod	uct line receipts		
2002	2002	Kind of business and product line				As percent of of-		
NAICS code	Product line code		Number	Total receipts (\$1,000)	Amount <sup>1</sup> (\$1,000)	Estab- lishments with the product line	All estab- lishments <sup>1</sup>	Response coverage <sup>2</sup> (percent)
517410		Satellite telecommunications	634	х	5 728 681	х	100.0	31.5
	31730 32380 32420	Mailing lists, rental or sale	9 18	10 884 31 393 4 618 062	1 547 24 461 3 721 045	14.2 77.9	Z .4	X X
	32480 32481 32482 32483	telecommunication carriers Basic fixed long distance telephony - Outbound - Business. Switched access outbound - Intrastate Switched access outbound - Interstate Switched access outbound - International	435 9 9 9 9	4 618 062 458 458 458 458	3 721 045 401 50 275 76	80.6 87.6 10.9 60.0 16.6	65.0 Z Z Z Z	X 31.5 X X X
	32500 32510 32520 32530 32570 32600	Basic fixed long distance telephony - Inbound Basic fixed all distance telephony Private network services Data transmission services Mobile all distance telephony <sup>3</sup> Other telecommunication services, including telegraph, audio	9 9 109 154 9	6 359 54 537 1 887 887 1 026 007 98 075	2 521 23 717 561 572 748 838 49 037	39.6 43.5 29.7 73.0 50.0	Z .4 9.8 13.1 .9	31.5 X X X X
	32610 32620 32630 32710 35100	conferencing, telex, etc. Telecommunications network installation services Telecommunications equipment sales. Telecommunications equipment rental, including leasing. Internet backbone services Computer network design and development services.	36 27 100 27 36 9	613 141 285 861 586 216 73 041 937 842 82 493	122 248 23 946 90 740 11 228 159 483 8 249	19.9 8.4 15.5 15.4 17.0 10.0	2.1 .4 1.6 .2 2.8 .1	X X X X X 31.5
	35102 35550 35551 35552	Computer network design and development services, other than security Internet access services Narrowband Broadband	9 27 9 27	82 493 205 717 11 734 205 717	8 249 54 020 10 54 010	10.0 26.3 .1 26.3	.1 .9 Z	X 31.5 X X
5175	39500 39534	All other receipts All other receipts Cable and other program distribution	91 91 6 118	2 008 132 2 008 132 X	125 628 125 628 56 709 967	6.3 6.3 X	2.2 2.2 100.0	31.5 X 90.8
	32340 32380 32381 32382 32383	Television: Program rights Multichannel programming distribution services (analog and digital) Basic programming package, including startup and reconnect fees Premium programming package Pay-per-view.	9999	0000	4 537 43 547 018 35 879 259 4 956 086 2 711 673	9999	Z 76.8 63.3 8.7 4.8	X 88.8 X X X
	32390 32391 32392	Air time - Program distribution networks: Advertising National and regional (net) Local (net)	Q Q Q	999	3 242 109 1 581 339 1 660 770	Q Q	5.7 2.8 2.9	26.2 X X
	32400 32401 32402 32403	Cable and other program distribution: Related services Installation services, installing cable and/or outlets on customer's premise Equipment rental Equipment sales, including decoders, satellite dishes, etc.	Q Q Q	9 999	3 140 598 415 505 987 006 566 413	Q Q Q	5.5 .7 1.7 1.0	52.3 X X X X
	32404 32410 32420	Other related services.  Production and postproduction services - Television	Q Q	Q Q	1 171 674	a a	2.1 Z	х
	32430 32440 32460	telecommunication carriers Basic fixed local telephony - Residential Basic fixed local telephony - Business Calling features, including call waiting, caller ID, voice mail - Fixed	Q Q Q	999	53 307 534 775 21 550	Q Q	.1 .9 Z	X X X
	32470 32480 32500 32520 32530 35550 35551	telephony. Basic fixed long distance telephony - Outbound - Residential Basic fixed long distance telephony - Outbound - Business. Basic fixed long distance telephony - Inbound Private network services Data transmission services Internet access services Narrowband	000000000	aaaaaaaa	13 043 42 532 19 848 567 7 939 1 701 4 544 170 24 130	00000000	Z .1 Z Z Z Z Z 8.0 Z	X X X X X X 58.8 X
51751	35552 39500 39533	Broadband  All other receipts  All other receipts  Cable and other program distribution	Q Q Q 6 118	Q Q X	4 520 040 1 531 169 1 531 169 56 709 967	Q Q Q X	8.0 2.7 2.7 100.0	X 87.7 X 90.8
	32340 32380 32381 32382 32383	Television: Program rights Multichannel programming distribution services (analog and digital) Basic programming package, including startup and reconnect fees Premium programming package Pay-per-view	9999	0000	4 537 43 547 018 35 879 259 4 956 086 2 711 673	9999	Z 76.8 63.3 8.7 4.8	X 88.8 X X X
	32390 32391 32392	Air time - Program distribution networks: Advertising	Q Q Q	Q Q Q	3 242 109 1 581 339 1 660 770	Q Q Q	5.7 2.8 2.9	26.2 X X
	32400 32401	Cable and other program distribution: Related services	Q Q	Q Q	3 140 598 415 505	Q Q	5.5	52.3 X X
	32402 32403 32404 32410	Equipment rental Equipment sales, including decoders, satellite dishes, etc. Other related services.  Production and postproduction services - Television	Q Q Q	Q Q Q	987 006 566 413 1 171 674 1 134	Q Q Q	1.7 1.0 2.1 Z	X X X
	32420 32420 32430 32440	Production and postproduction services - Television Carrier services, including network access services to other telecommunication carriers Basic fixed local telephony - Residential Basic fixed local telephony - Business	9 99	9 999	53 307 534 775 21 550	9 99	.1 .9 Z	X X X

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	2002 Product line code	Kind of business and product line	Establishmen	ts with the product line	Prod			
2002 NAICS						As percent of total receipts of —		
code			Number	Total receipts (\$1,000)	Amount <sup>1</sup> (\$1,000)	Estab- lishments with the product line	All estab- lishments <sup>1</sup>	Response coverage <sup>2</sup> (percent)
51751		Cable and other program distribution—Con.						
	32460 32470 32480 32500 32520 32530 35550 35551 35552	Calling features, including call waiting, caller ID, voice mail - Fixed telephony Basic fixed long distance telephony - Outbound - Residential Basic fixed long distance telephony - Outbound - Business Basic fixed long distance telephony - Inbound Private network services Data transmission services Internet access services Narrowband Broadband	000000000	aaaaaaaa	13 043 42 532 19 848 567 7 939 1 701 4 544 170 24 130 4 520 040	000000000	Z .1 Z Z Z 8.0 Z 8.0	X X X X X X 58.8 X
	39500 39533	All other receipts	Q	Q	1 531 169 1 531 169	Q	2.7 2.7	87.7 X
517510		Cable and other program distribution	6 118	х	56 709 967	x	100.0	90.8
	32340 32380 32381 32382 32383	Television: Program rights Multichannel programming distribution services (analog and digital) Basic programming package, including startup and reconnect fees Premium programming package Pay-per-view.	a a a a a	9999	4 537 43 547 018 35 879 259 4 956 086 2 711 673	a a a a a	Z 76.8 63.3 8.7 4.8	88.8 X X X
	32390 32391 32392	Air time - Program distribution networks: Advertising	Q Q Q	Q Q Q	3 242 109 1 581 339 1 660 770	Q Q Q	5.7 2.8 2.9	26.2 X X
	32400 32401	Cable and other program distribution: Related services	Q	Q	3 140 598	Q	5.5	52.3
	32402 32403 32404	premise Equipment rental Equipment sales, including decoders, satellite dishes, etc. Other related services.	9999	9 9 9	415 505 987 006 566 413 1 171 674	9999	.7 1.7 1.0 2.1	X X X
	32410 32420	Production and postproduction services - Television	Q	Q	1 134	Q	Z	Х
	32430 32440 32460	telecommunication carrièrs Basic fixed local telephony - Residential Basic fixed local telephony - Business Calling features, including call waiting, caller ID, voice mail - Fixed	999	Q Q Q	53 307 534 775 21 550	999	.1 .9 Z	X X X
	32470 32480 32500 32520 32530 35550 35551 35552	telephony Basic fixed long distance telephony - Outbound - Residential Basic fixed long distance telephony - Outbound - Business Basic fixed long distance telephony - Inbound Private network services Data transmission services Internet access services Narrowband Broadband	aaaaaaaa	aaaaaaaa	13 043 42 532 19 848 567 7 939 1 701 4 544 170 24 130 4 520 040	aaaaaaaa	Z .1 Z Z Z Z 8.0 Z 8.0	X X X X X X 58.8 X
	39500 39533	All other receipts	Q	Q	1 531 169 1 531 169	Q	2.7 2.7	87.7 X
5179		Other telecommunications	711	X	1 609 528	x	100.0	20.8
51791		Other telecommunications	711	x	1 609 528	x	100.0	20.8
517910		Other telecommunications	711	х	1 609 528	x	100.0	20.8

<sup>&</sup>lt;sup>1</sup>Product line receipts and/or product line percents may not sum to total due to exclusion of selected lines to avoid disclosing data for individual companies, due to rounding, and/or due to exclusion of lines that did not meet publication criteria.

<sup>2</sup>Receipts of establishments reporting product lines as percent of total receipts.

<sup>3</sup>Mobile telephony (local and long distance), including cellular, PCS, ESMR technology, and satellite services

Note: The data in this table are based on the 2002 Economic Census. To maintain confidentiality, the Census Bureau suppresses data to protect the identity of any business or individual. The census results in this table contain nonsampling error. Data users who create their own estimates using data from this table should cite the Census Bureau as the source of the original data only. See also explanation of terms and geographic definitions. For the full technical documentation, see Appendix C.

# Table 4. Concentration by Largest Firms for the United States: 2002

[These data are preliminary and are subject to change; they will be superseded by data released in later reports. Includes only firms and establishments of firms with payroll. Excludes data for corporate, subsidiary, and regional managing offices and establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table. Enterprise support establishments are included. Because of this, comparability to 1997 Economic Census data may be limited. See introductory text for an explanation of the treatment of enterprise support establishments in the 2002 Economic Census compared to the 1997 Economic Census]

	ta may be infined. See introductory text for an explanation of the treatment of er	П	Receipts		, onede compared t	7 tile 1007 Edericin	Paid employees
2002 NAICS code	Kind of business and largest firms based on receipts	Fatabliahmanta	A	An marraget	Annual	First-quarter	for pay period including
Code		Establishments (number)	Amount (\$1,000)	As percent of total	payroll (\$1,000)	payroll (\$1,000)	March 12 (number)
517	Telecommunications						
	All firms	49 055 20 049	411 807 701 187 006 904	100.0 45.4	71 486 038 37 134 247	19 212 264 10 086 275	1 427 997 682 049
	8 largest firms	27 232 31 491	260 421 288 324 448 819	63.2 78.8	47 943 442 55 803 320	12 955 586 14 988 307	901 326 1 089 593
F.1.7.1	50 largest firms	34 665	355 663 367	86.4	60 927 937	16 431 917	1 195 284
5171	Wired telecommunications carriers  All firms	27 891	238 262 752	100.0	46 949 234	12 772 082	835 372
	4 largest firms. 8 largest firms.	14 880 21 185	141 854 118 193 197 363	59.5 81.1	29 382 848 37 915 348	7 753 276 10 262 273	490 924 659 419
	20 largest firms 50 largest firms	22 926 23 767	209 899 577 220 693 933	88.1 92.6	41 190 593 43 096 958	11 184 076 11 751 120	723 257 756 730
51711	Wired telecommunications carriers						
	All firms	27 891 14 880	238 262 752 141 854 118	100.0 59.5	46 949 234 29 382 848 37 915 348	12 772 082 7 753 276	835 372 490 924
	8 largest firms 20 largest firms	21 185 22 926	193 197 363 209 899 577	81.1 88.1	41 190 593	10 262 273 11 184 076	659 419 723 257
	50 largest firms	23 767	220 693 933	92.6	43 096 958	11 751 120	756 730
517110	Wired telecommunications carriers	07.001	000 000 750	100.0	46 949 234	12 772 082	835 372
	All firms 4 largest firms 8 largest firms	27 891 14 880 21 185	238 262 752 141 854 118 193 197 363	100.0 59.5 81.1	29 382 848 37 915 348	7 753 276 10 262 273	490 924 659 419
	20 largest firms 50 largest firms	22 926 23 767	209 899 577 220 693 933	88.1 92.6	41 190 593 43 096 958	11 184 076 11 751 120	723 257 756 730
5172	Wireless telecommunications carriers (except satellite)						
	All firms	11 175 4 577	100 106 033	100.0 61.1	13 348 034	3 585 203 2 267 636	286 128 165 974
	4 largest firms 8 largest firms 20 largest firms	5 860 7 042	61 172 578 81 042 998 89 283 891	81.0 89.2	8 025 828 10 459 057 11 505 288	2 843 637 3 106 257	213 005 237 665
	50 largest firms	7 447	94 401 067	94.3	12 252 889	3 300 745	257 858
51721	Wireless telecommunications carriers (except satellite)						
	All firms	11 175 4 577	100 106 033 61 172 578 81 042 998	100.0 61.1	13 348 034 8 025 828	3 585 203 2 267 636	286 128 165 974
	8 largest firms	5 860 7 042	89 283 891	81.0 89.2	10 459 057 11 505 288	2 843 637 3 106 257	213 005 237 665
	50 largest firms	7 447	94 401 067	94.3	12 252 889	3 300 745	257 858
517211	Paging	4 004	0 004 400	100.0	700.040	200 200	00.005
	All firms 4 largest firms 8 largest firms	1 664 278 300	2 961 493 1 554 401 1 892 176	100.0 52.5 63.9	786 648 353 152 490 329	203 686 93 356 125 189	23 625 9 512 14 063
	20 largest firms 50 largest firms	439 531	2 180 811 2 411 272	73.6 81.4	581 833 633 565	149 431 162 914	16 324 17 932
517212	Cellular and other wireless telecommunications						
017212	All firms	9 511	97 144 540	100.0	12 561 386	3 381 517	262 503
	4 largest firms	4 577 5 857	61 172 578 81 015 182	63.0 83.4	8 025 828 10 450 382	2 267 636 2 841 285	165 974 212 848
	20 largest firms 50 largest firms	6 808 7 128	88 810 268 92 902 628	91.4 95.6	11 320 084 11 831 578	3 058 489 3 194 523	232 415 244 363
5173	Telecommunications resellers						
	All firms	2 526 60	9 390 740	100.0 23.9	1 375 305 194 234	373 642 58 239	34 003 3 554
	8 largest firms 20 largest firms	66 97	2 240 294 2 783 769 3 817 370	29.6 40.7	269 592 466 654	77 584 129 702	5 593 9 670
	50 largest firms	251	5 083 086	54.1	631 749	177 366	14 106
51731	Telecommunications resellers						
	All firms 4 largest firms	2 526 60 66	9 390 740 2 240 294 2 783 769	100.0 23.9 29.6	1 375 305 194 234 269 592	373 642 58 239 77 584	34 003 3 554 5 593
	8 largest firms 20 largest firms 50 largest firms	97 251	3 817 370 5 083 086	40.7 54.1	466 654 631 749	129 702 177 366	9 670 14 106
517310	Telecommunications resellers						
	All firms	2 526	9 390 740	100.0	1 375 305	373 642	34 003
	4 largest firms. 8 largest firms.	60 66	2 240 294 2 783 769	23.9 29.6	194 234 269 592	58 239 77 584	3 554 5 593
	20 largest firms 50 largest firms	97 251	3 817 370 5 083 086	40.7 54.1	466 654 631 749	129 702 177 366	9 670 14 106
5174	Satellite telecommunications						
	All firms	634 21	5 728 681 1 671 232	100.0 29.2	864 619 157 063	234 852 43 202	13 849 1 777
	8 largest firms	70 133	2 601 116 3 955 871	45.4 69.1	339 539 529 846	84 606 142 668	4 333 7 937
	50 largest firms		5 010 575	87.5	706 528	192 123	10 516

## Table 4. Concentration by Largest Firms for the United States: 2002—Con.

[These data are preliminary and are subject to change; they will be superseded by data released in later reports. Includes only firms and establishments of firms with payroll. Excludes data for corporate, subsidiary, and regional managing offices and establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table. Enterprise support establishments are included. Because of this, comparably to 1997 Economic Census data may be limited. See introductory text for an explanation of the treatment of enterprise support establishments in the 2002 Economic Census compared to the 1997 Economic Census]

2002 NAICS code	Kind of business and largest firms based on receipts		Receipts				Paid employees for pay period
		Establishments (number)	Amount (\$1,000)	As percent of total	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	including March 12 (number)
51741	Satellite telecommunications						
	All firms 4 largest firms. 8 largest firms 20 largest firms 50 largest firms	634 21 70 133 193	5 728 681 1 671 232 2 601 116 3 955 871 5 010 575	100.0 29.2 45.4 69.1 87.5	864 619 157 063 339 539 529 846 706 528	234 852 43 202 84 606 142 668 192 123	13 849 1 777 4 333 7 937 10 516
517410	Satellite telecommunications						
	All firms 4 largest firms 8 largest firms 20 largest firms 50 largest firms	634 21 70 133 193	5 728 681 1 671 232 2 601 116 3 955 871 5 010 575	100.0 29.2 45.4 69.1 87.5	864 619 157 063 339 539 529 846 706 528	234 852 43 202 84 606 142 668 192 123	13 849 1 777 4 333 7 937 10 516
5175	Cable and other program distribution						
	All firms 4 largest firms 8 largest firms 20 largest firms 50 largest firms	6 118 2 510 3 712 4 284 4 540	56 709 967 27 686 309 44 557 375 51 555 570 54 377 322	100.0 48.8 78.6 90.9 95.9	8 328 039 4 402 870 6 392 450 7 478 406 7 861 012	2 082 968 1 123 394 1 592 307 1 866 539 1 964 532	247 112 134 364 195 857 221 668 232 452
51751	Cable and other program distribution						
	All firms 4 largest firms. 8 largest firms 20 largest firms 50 largest firms	6 118 2 510 3 712 4 284 4 540	56 709 967 27 686 309 44 557 375 51 555 570 54 377 322	100.0 48.8 78.6 90.9 95.9	8 328 039 4 402 870 6 392 450 7 478 406 7 861 012	2 082 968 1 123 394 1 592 307 1 866 539 1 964 532	247 112 134 364 195 857 221 668 232 452
517510	Cable and other program distribution						
	All firms 4 largest firms 8 largest firms 20 largest firms 50 largest firms	6 118 2 510 3 712 4 284 4 540	56 709 967 27 686 309 44 557 375 51 555 570 54 377 322	100.0 48.8 78.6 90.9 95.9	8 328 039 4 402 870 6 392 450 7 478 406 7 861 012	2 082 968 1 123 394 1 592 307 1 866 539 1 964 532	247 112 134 364 195 857 221 668 232 452
5179	Other telecommunications						
	All firms 4 largest firms. 8 largest firms 20 largest firms 50 largest firms	711 72 94 126 281	1 609 528 504 414 756 570 1 098 545 1 356 401	100.0 31.3 47.0 68.3 84.3	620 807 169 975 278 326 438 599 537 303	163 517 46 482 73 194 115 287 141 718	11 533 3 335 4 956 7 159 8 747
51791	Other telecommunications						
	All firms 4 largest firms 8 largest firms 20 largest firms 50 largest firms	711 72 94 126 281	1 609 528 504 414 756 570 1 098 545 1 356 401	100.0 31.3 47.0 68.3 84.3	620 807 169 975 278 326 438 599 537 303	163 517 46 482 73 194 115 287 141 718	11 533 3 335 4 956 7 159 8 747
517910	Other telecommunications						
	All firms 4 largest firms 8 largest firms 20 largest firms 50 largest firms	711 72 94 126 281	1 609 528 504 414 756 570 1 098 545 1 356 401	100.0 31.3 47.0 68.3 84.3	620 807 169 975 278 326 438 599 537 303	163 517 46 482 73 194 115 287 141 718	11 533 3 335 4 956 7 159 8 747

Note: The data in this table are based on the 2002 Economic Census. To maintain confidentiality, the Census Bureau suppresses data to protect the identity of any business or individual. The census results in this table contain nonsampling error. Data users who create their own estimates using data from this table should cite the Census Bureau as the source of the original data only. See also explanation of terms and geographic definitions. For the full technical documentation, see Appendix C.

# Appendix A. Explanation of Terms

#### ANNUAL PAYROLL

Payroll includes all forms of compensation such as salaries, wages, commissions, dismissal pay, bonuses, vacation allowances, sick-leave pay, and employee contributions to qualified pension plans paid during the year to all employees and reported on Internal Revenue Service (IRS) Form 941 as taxable Medicare Wages and tips (even if not subject to income or FICA tax). Also included are tips and gratuities received by employees from patrons and reported to employers. If an employee works at more than one location, the payroll is included in the one location where they spend most of their time. Also included are salaries of members of professional service organizations or associations that operate under state professional corporation statutes and file a corporate federal income tax return. Excluded are payrolls of departments or concessions operated by other companies at the establishment; payments to or withdrawals by proprietors or partners of an unincorporated company; and annuities or supplemental unemployment compensation benefits, even if income tax was withheld. Payroll is reported before deductions for social security, income tax, insurance, union dues, etc. This definition of payroll is the same as that used by the IRS on Form 941.

#### **ESTABLISHMENTS**

An establishment is a single physical location at which business is conducted and/or services are provided. It is not necessarily identical to a company or enterprise, which may consist of one establishment or more. Economic census figures represent a summary of reports for individual establishments rather than companies. For cases where a census report was received, separate information was obtained for each location where business was conducted. When administrative records of other federal agencies were used instead of a census report, no information was available on the number of locations operated. Each economic census establishment was tabulated according to the physical location at which the business was conducted. The count of establishments represents those in business at any time during 2002.

When two activities or more were carried on at a single location under a single ownership, all activities generally were grouped together as a single establishment. The entire establishment was classified on the basis of its major activity and all data for it were included in that classification. However, when distinct and separate economic activities (for which different industry classification codes were appropriate) were conducted at a single location under a single ownership, separate establishment reports for each of the different activities were obtained in the census.

Leased service departments (separately owned businesses operated as departments or concessions of other service establishments or of retail businesses, such as a separately owned shoeshine parlor in a barber shop, or a beauty shop in a department store) are treated as separate service establishments for census purposes. Leased retail departments located in service establishments (e.g., a gift shop located in a hotel) are considered separate retail establishments.

#### **FIRMS**

A firm is a business organization or entity consisting of one domestic establishment (location) or more under common ownership or control. All establishments of subsidiary firms are included as part of the owning or controlling firm. For the economic census, the terms "firm" and "company" are synonymous.

#### FIRST-QUARTER PAYROLL

Represents payroll paid to persons employed at any time during the quarter January to March 2002.

Information Appendix A A-1

#### PAID EMPLOYEES FOR PAY PERIOD INCLUDING MARCH 12

Paid employees consists of full- and part-time employees, including salaried officers and executives of corporations, who were on the payroll during the pay period including March 12. Included are employees on paid sick leave, paid holidays, and paid vacations, and salaried members of professional service organizations or associations that operate under state professional corporation statutes and file corporate federal income tax returns. Not included are proprietors and partners of unincorporated businesses; employees of departments or concessions operated by other companies at the establishment; full- and part-time leased employees whose payroll was filed under an employee leasing company's Employer Identification Number (EIN); and temporary staffing obtained from a staffing service. The definition of paid employees is the same as that used by the Internal Revenue Service (IRS) on Form 941.

#### **RECEIPTS**

Includes gross receipts from customers or clients for services provided, from the use of facilities, and from merchandise sold during 2002, whether or not payment was received in 2002. Receipts include royalties, license fees, and other payments from the marketing of intangible products (e.g., licensing the use of or granting reproduction rights for software, musical compositions, and other intellectual property). Receipts also include the rental and leasing of vehicles, equipment, instruments, tools, etc.; total value of service contracts; market value of compensation received in lieu of cash; amounts received for work subcontracted to others; dues and assessments from members and affiliates; this establishment's share of receipts from departments, concessions, and vending and amusement machines operated by others. Sales to and receipts from foreign parent firms, subsidiaries, and branches are included. Receipts also include advertising sales, and sales of goods and services marketed through sales offices. For public broadcast stations and libraries, receipts include contributions, gifts, grants, and income from interest, rental of real estate, and dividends.

Receipts do not include sales and other taxes (including Hawaii's General Excise Tax) collected directly from customers or clients and paid directly to a local, state, or federal tax agency. Also excluded are gross receipts collected on behalf of others; gross receipts from departments or concessions operated by others; sales of used equipment previously rented or leased to customers; proceeds from the sale of real estate (land and buildings), investments, or other assets (except inventory held for resale); contributions, gifts, grants, and income from interest, rental of real estate, and dividends, EXCEPT for public broadcast stations and libraries; domestic intracompany transfers; receipts of foreign parent firms and subsidiaries; and other nonoperating income (e.g., franchise fees).

A–2 Appendix A Information

# Appendix B. NAICS Codes, Titles, and Descriptions

### **PART 1. 2002 NAICS**

#### **517 TELECOMMUNICATIONS**

Industries in the Telecommunications subsector include establishments providing telecommunications and the services related to that activity. The Telecommunications subsector is primarily engaged in operating, maintaining, and/or providing access to facilities for the transmission of voice, data, text, sound, and video. A transmission facility may be based on a single technology or a combination of technologies. Establishments primarily engaged as independent contractors in the maintenance and installation of broadcasting and telecommunications systems are classified in Sector 23, Construction.

#### **5171 WIRED TELECOMMUNICATIONS CARRIERS**

This industry group comprises establishments primarily engaged in operating, maintaining or providing access to facilities for the transmission of voice, data, text, sound, and video using wired telecommunications networks. Transmission facilities may be based on a single technology or a combination of technologies.

#### **51711 WIRED TELECOMMUNICATIONS CARRIERS**

This industry comprises establishments engaged in (1) operating and maintaining switching and transmission facilities to provide direct communications via landlines, microwave, or a combination of landlines and satellite linkups or (2) furnishing telegraph and other nonvocal communications using their own facilities.

#### **517110 WIRED TELECOMMUNICATIONS CARRIERS**

This industry comprises establishments engaged in (1) operating and maintaining switching and transmission facilities to provide direct communications via landlines, microwave, or a combination of landlines and satellite linkups or (2) furnishing telegraph and other nonvocal communications using their own facilities.

#### 5172 WIRELESS TELECOMMUNICATIONS CARRIERS (EXCEPT SATELLITE)

This industry comprises establishments primarily engaged in operating and maintaining or providing access to facilities for the transmission of voice, data, text, sound, and video using wireless telecommunications networks. Transmission facilities may be based on a single technology or a combination of technologies.

#### 51721 WIRELESS TELECOMMUNICATIONS CARRIERS (EXCEPT SATELLITE)

This industry comprises establishments primarily engaged in operating and maintaining switching and transmission facilities that provide omni-directional communications via airwaves. Included in this industry are establishments providing wireless telecommunications network services, such as cellular telephone or paging services.

#### **517211 PAGING**

This industry comprises establishments primarily engaged in operating paging networks. The establishments of this industry may also supply and maintain equipment used to receive signals.

Information Appendix B B-1

#### 517212 CELLULAR AND OTHER WIRELESS TELECOMMUNICATIONS

This industry comprises establishments primarily engaged in operating cellular telecommunications and other wireless telecommunications networks (except paging).

#### **5173 TELECOMMUNICATIONS RESELLERS**

This industry comprises establishments primarily engaged in purchasing access and network capacity from owners and operators of the networks and reselling wired and wireless telecommunications services to businesses and households. Establishments in this industry resell telecommunications; they do not operate and maintain telecommunications switching and transmission facilities.

#### 51731 TELECOMMUNICATIONS RESELLERS

This industry comprises establishments primarily engaged in purchasing access and network capacity from owners and operators of the networks and reselling wired and wireless telecommunications services to businesses and households. Establishments in this industry resell telecommunications; they do not operate and maintain telecommunications switching and transmission facilities.

#### **517310 TELECOMMUNICATIONS RESELLERS**

This industry comprises establishments primarily engaged in purchasing access and network capacity from owners and operators of the networks and reselling wired and wireless telecommunications services to businesses and households. Establishments in this industry resell telecommunications; they do not operate and maintain telecommunications switching and transmission facilities.

#### **5174 SATELLITE TELECOMMUNICATIONS**

This industry comprises establishments primarily engaged in providing point-to-point telecommunications services to other establishments in the telecommunications and broadcasting industries by forwarding and receiving communications signals via a system of satellites or reselling satellite telecommunications.

#### **51741 SATELLITE TELECOMMUNICATIONS**

This industry comprises establishments primarily engaged in providing point-to-point telecommunications services to other establishments in the telecommunications and broadcasting industries by forwarding and receiving communications signals via a system of satellites or reselling satellite telecommunications.

#### **517410 SATELLITE TELECOMMUNICATIONS**

This industry comprises establishments primarily engaged in providing point-to-point telecommunications services to other establishments in the telecommunications and broadcasting industries by forwarding and receiving communications signals via a system of satellites or reselling satellite telecommunications.

#### **5175 CABLE AND OTHER PROGRAM DISTRIBUTION**

This industry comprises establishments primarily engaged as third-party distribution systems for broadcast programming. The establishments of this industry deliver visual, aural, or textual programming received from cable networks, local television stations, or radio networks to consumers via cable or direct-to-home satellite systems on a subscription or fee basis. These establishments do not generally originate programming material.

B-2 Appendix B Information

#### 51751 CABLE AND OTHER PROGRAM DISTRIBUTION

This industry comprises establishments primarily engaged as third-party distribution systems for broadcast programming. The establishments of this industry deliver visual, aural, or textual programming received from cable networks, local television stations, or radio networks to consumers via cable or direct-to-home satellite systems on a subscription or fee basis. These establishments do not generally originate programming material.

#### 517510 CABLE AND OTHER PROGRAM DISTRIBUTION

This industry comprises establishments primarily engaged as third-party distribution systems for broadcast programming. The establishments of this industry deliver visual, aural, or textual programming received from cable networks, local television stations, or radio networks to consumers via cable or direct-to-home satellite systems on a subscription or fee basis. These establishments do not generally originate programming material.

#### **5179 OTHER TELECOMMUNICATIONS**

This industry comprises establishments primarily engaged in providing specialized telecommunications applications, such as satellite tracking, communications telemetry, and radar station operations; or providing satellite terminal stations and associated facilities operationally connected with one or more terrestrial communications systems and capable of transmitting telecommunications to or receiving telecommunications from satellite systems.

#### **51791 OTHER TELECOMMUNICATIONS**

This industry comprises establishments primarily engaged in providing specialized telecommunications applications, such as satellite tracking, communications telemetry, and radar station operations; or providing satellite terminal stations and associated facilities operationally connected with one or more terrestrial communications systems and capable of transmitting telecommunications to or receiving telecommunications from satellite systems.

#### **517910 OTHER TELECOMMUNICATIONS**

This industry comprises establishments primarily engaged in providing specialized telecommunications applications, such as satellite tracking, communications telemetry, and radar station operations; or providing satellite terminal stations and associated facilities operationally connected with one or more terrestrial communications systems and capable of transmitting telecommunications to or receiving telecommunications from satellite systems.

### **PART 2. 1997 NAICS**

#### **5133 TELECOMMUNICATIONS**

This industry group comprises establishments primarily engaged in operating, maintaining or providing access to facilities for the transmission of voice, data, text, and full motion picture video between network termination points and telecommunications reselling. Transmission facilities may be based on a single technology or a combination of technologies.

#### **51331 WIRED TELECOMMUNICATIONS CARRIERS**

This industry comprises establishments engaged in (1) operating and maintaining switching and transmission facilities to provide direct communications via landlines, microwave, or a combination of landlines and satellite linkups or (2) furnishing telegraph and other nonvocal communications using their own facilities.

#### **513310 WIRED TELECOMMUNICATIONS CARRIERS**

This industry comprises establishments engaged in: (1) operating and maintaining switching and transmission facilities to provide direct communications via landlines, microwave, or a combination of landlines and satellite linkups or (2) furnishing telegraph and other nonvocal communications using their own facilities.

Information Appendix B B-3

#### 51332 WIRELESS TELECOMMUNICATIONS CARRIERS (EXCEPT SATELLITE)

This industry comprises establishments primarily engaged in operating and maintaining switching and transmission facilities that provide direct communications via airwaves. Included in this industry are establishments providing wireless telecommunications network services, such as cellular telephone or paging services.

#### **513321 PAGING**

This industry comprises establishments primarily engaged in operating paging networks. The establishments of this industry may also supply and maintain equipment used to receive signals.

#### 513322 CELLULAR AND OTHER WIRELESS TELECOMMUNICATIONS

This industry comprises establishments primarily engaged in operating cellular telecommunications and other wireless telecommunications networks (except paging).

#### **51333 TELECOMMUNICATIONS RESELLERS**

This industry comprises establishments primarily engaged in purchasing access and network capacity from owners and operators of the networks and reselling wired and wireless telecommunications services to businesses and households. Establishments in this industry resell telecommunications; they do not operate and maintain telecommunications switching and transmission facilities.

#### **513330 TELECOMMUNICATIONS RESELLERS**

This industry comprises establishments primarily engaged in purchasing access and network capacity from owners and operators of the networks and reselling wired and wireless telecommunications services to businesses and households. Establishments in this industry resell telecommunications; they do not operate and maintain telecommunications switching and transmission facilities.

#### **51334 SATELLITE TELECOMMUNICATIONS**

This industry comprises establishments primarily engaged in providing point-to-point telecommunications services to other establishments in the telecommunications and broadcasting industries by forwarding and receiving communications signals via a system of satellites or reselling satellite telecommunications.

#### **513340 SATELLITE TELECOMMUNICATIONS**

This industry comprises establishments primarily engaged in providing point-to-point telecommunications services to other establishments in the telecommunications and broadcasting industries by forwarding and receiving communications signals via a system of satellites or reselling satellite telecommunications.

#### 51322 CABLE AND OTHER PROGRAM DISTRIBUTION

This industry comprises establishments primarily engaged as third-party distribution systems for broadcast programming. The establishments of this industry deliver visual, aural, or textual programming received from cable networks, local television stations, or radio networks to consumers via cable or direct-to-home satellite systems on a subscription or fee basis. These establishments do not generally originate programming material.

#### 513220 CABLE AND OTHER PROGRAM DISTRIBUTION

This industry comprises establishments primarily engaged as third-party distribution systems for broadcast programming. The establishments of this industry deliver visual, aural, or textual programming received from cable networks, local television stations, or radio networks to consumers via cable or direct-to-home satellite systems on a subscription or fee basis. These establishments do not generally originate programming material.

B-4 Appendix B Information

#### **51339 OTHER TELECOMMUNICATIONS**

This industry comprises establishments primarily engaged in (1) providing specialized telecommunications applications, such as satellite tracking, communications telemetry, and radar station operations or (2) providing satellite terminal stations and associated facilities operationally connected with one or more terrestrial communications systems and capable of transmitting telecommunications to or receiving telecommunications from satellite systems.

#### **513390 OTHER TELECOMMUNICATIONS**

This industry comprises establishments primarily engaged in: (1) providing specialized telecommunications applications, such as satellite tracking, communications telemetry, and radar station operations or (2) providing satellite terminal stations and associated facilities operationally connected with one or more terrestrial communications systems and capable of transmitting telecommunications to or receiving telecommunications from satellite systems.

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# Appendix C. Methodology

#### SOURCES OF THE DATA

For this sector, large- and medium-size firms, plus all firms known to operate more than one establishment, were sent report forms to be completed for each of their establishments and returned to the Census Bureau. For most very small firms, data from existing administrative records of other federal agencies were used instead. These records provide basic information on location, kind of business, receipts, payroll, number of employees, and legal form of organization.

Firms in the 2002 Economic Census are divided into those sent report forms and those not sent report forms. The coverage of and the method of obtaining census information from each are described below:

- 1. Establishments sent a report form:
  - a. Large employers, i.e., all multiestablishment firms, and all employer firms with payroll above a specified cutoff. (The term "employers" refers to firms with one or more paid employees at any time during 2002 as shown in the active administrative records of other federal agencies.)
  - b. A sample of small employers, i.e., single-establishment firms with payroll below a specified cutoff in classifications for which specialized data precludes reliance solely on administrative records sources. The sample was stratified by industry and geography.
- 2. Establishments not sent a report form:
  - a. Small employers, i.e., single-establishment firms with payroll below a specified cutoff, not selected into the small employer sample. Although the payroll cutoff varies by kind of business, small employers not sent a report form generally include firms with less than 10 employees and represent about 10 percent of total receipts of establishments covered in the census. Data on receipts, payroll, and employment for these small employers were derived or estimated from administrative records of other federal agencies.
  - b. All nonemployers, i.e., all firms with no paid employees during 2002. Receipts information for these firms was obtained from administrative records of other federal agencies. Although consisting of many firms, nonemployers account for less than 10 percent of total receipts of all establishments covered in the census. Data for nonemployers are not included in this report, but are released in the annual *Nonemployer Statistics* series.

The report forms used to collect information for establishments in this sector are available at help.econ.census.gov/econhelp/resources/.

A more detailed examination of census methodology is presented in the *History of the Economic Census* at www.census.gov/econ/www/history.html.

#### INDUSTRY CLASSIFICATION OF ESTABLISHMENTS

The classifications for all establishments are based on the *North American Industry Classification System, United States, 2002* manual. Changes between 1997 and 2002 affecting this sector are discussed in the text at the beginning of this report. Tables at www.census.gov/epcd/naics02/identify all industries that changed between the 1997 North American Industry Classification System (NAICS) and 2002 NAICS.

The method of assigning classifications and the level of detail at which establishments were classified depends on whether a report form was obtained for the establishment.

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- 1. Establishments that returned a report form were classified on the basis of their self-designation, product line receipts, and responses to other industry-specific inquiries.
- 2. Establishments without a report form:
  - a. Small employers not sent a form were, where possible, classified on the basis of the most current kind-of-business classification available from one of the Census Bureau's current sample surveys or the 1997 Economic Census. Otherwise, the classification was obtained from administrative records of other federal agencies. If the census or administrative record classifications proved inadequate (none corresponded to a 2002 Economic Census classification in the detail required for employers), the firm was sent a brief inquiry requesting information necessary to assign a kind-of-business code.
  - b. Nonemployers were classified on the basis of information obtained from administrative records of other federal agencies.

#### RELIABILITY OF DATA

All data compiled in the economic census are subject to nonsampling errors. Nonsampling errors can be attributed to many sources during the development or execution of the census:

- inability to identify all cases in the actual universe;
- definition and classification difficulties;
- differences in the interpretation of questions;
- errors in recording or coding the data obtained; and
- other errors of collection, response, coverage, processing, and estimation for missing or misreported data.

Data presented in the Miscellaneous Subjects and the Product Lines reports for this sector are subject to sampling errors, as well as nonsampling errors. Specifically, these data are estimated based on information obtained from census report forms mailed to all large employers and to a sample of small employers in the universe. Sampling errors affect these estimates, insofar, as they may differ from results that would be obtained from a complete enumeration.

The accuracy of these tabulated data is determined by the joint effects of the various nonsampling errors or by the joint effects of sampling and nonsampling errors. No direct measurement of these effects has been obtained except for estimation for missing or misreported data; however, precautionary steps were taken in all phases of the collection, processing, and tabulation of the data in an effort to minimize the effects of nonsampling errors.

The Census Bureau obtains limited information extracted from administrative records of other federal agencies, such as gross receipts from federal income tax records and employment and payroll from payroll tax records. This information is used in conjunction with other information available to the Census Bureau to develop estimates for nonemployers, small employers, and other establishments for which responses were not received in time for publication.

Key tables in this report include a column for "Percent of receipts from administrative records." This includes receipts information obtained from administrative records of other federal agencies. The "Percent of receipts estimated" includes receipts information that was imputed based on historic company ratios or administrative records, or on industry averages.

The Census Bureau recommends that data users incorporate this information into their analyses, as nonsampling error and sampling error could impact the conclusions drawn from economic census data.

#### TREATMENT OF NONRESPONSE

Census report forms included two different types of inquiries, "basic" and "industry-specific." Data for the basic inquiries, which include location, kind of business or operation, receipts, payroll, and number of employees, were available from a combination of sources for all establishments. Data for industry-specific inquiries, tailored to the particular kinds of business or operation covered by the report form, were available only from establishments responding to those inquiries.

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Data for industry-specific inquiries in this sector were expanded in most cases to account for establishments that did not respond to the particular inquiry for which data are presented. Unless otherwise noted in specific reports, data for industry-specific inquiries were expanded in direct relationship to total receipts of all establishments included in the category. In a few cases, expansion on the basis of the receipts was not appropriate, and another basic data item was used as the basis for expansion of reported data to account for nonrespondents.

All reports in which industry-specific data were expanded include a coverage indicator for each publication category, which shows the receipts of establishments responding to the industry-specific inquiry as a percent of total receipts for all establishments for which data are shown. For some inquiries, coverage is determined by the ratio of total payroll or employment of establishments responding to the inquiry to total payroll or employment of all establishments in the category.

#### **CONCENTRATION CATEGORIES**

Concentration categories are based on aggregate receipts of all establishments operated by the same firm in a given kind-of-business classification or group for which data are presented. For example, a firm operating two service establishments – a motion picture film laboratory (NAICS 512199) and a sound recording studio (NAICS 512240) – would be treated as two one-establishment firms at the most detailed NAICS level, and as a two-establishment firm in NAICS 512.

#### **DISCLOSURE**

In accordance with federal law governing census reports (Title 13 of the United States Code), no data are published that would disclose the operations of an individual establishment or business. However, the number of establishments in a kind-of-business classification is not considered a disclosure; therefore, this information may be released even though other information is withheld. Techniques employed to limit disclosure are discussed at www.census.gov/epcd/ec02/disclosure.htm.

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# Appendix D. Geographic Notes

Not applicable for this report.

# Appendix E. Metropolitan and Micropolitan Statistical Areas

Not applicable for this report.

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